

Roll No.							Total No. of Pages: 0

Total No. of Questions: 09

BBA (RD) (2018 Batch) (Sem.-3)
ORGANIZATIONAL BEHAVIOUR

Subject Code: BBARD-GE-301-18

M.Code: 76819

Time: 3 Hrs. Max. Marks: 60

#### **INSTRUCTIONS TO CANDIDATES:**

- 1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- 2. SECTIONS-B consists of FOUR Sub-sections: Units-I, II, III & IV.
- 3. Each Sub-section contains TWO questions each, carrying TEN marks each.
- 4. Student has to attempt any ONE question from each Sub-section.

# **SECTION-A**

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# 1) Write briefly:

- a) Individual Behaviour.
- b) Learning.
- c) Decision Making.
- d) Challenges and opportunities for OB.
- e) Interpersonal perception.
- f) Factors influencing individual Perception.
- g) Trait theory.
- h) Creating effective team.
- i) Work team.
- j) Stress Management.

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### **SECTION-B**

#### **UN1T-I**

- 2. What is organisational behaviour? How individual behaviour affects organisational behavior?
- 3. What do you understand by operant conditioning theory? How it is different from the social learning theory?

### **UNIT-II**

- 4. What do you mean by personality? Explain determinants of influencing personality.
- 5. Define Motivation. Explain the theories of motivation.

### **UNIT-III**

- 6. What is group dynamics? What are the different types of groups?
- 7. Define leadership. Also explain the different styles of leadership.

# UN1T-IV

- 8. What is stress management? Explain the sources of stress.
- 9. What is organisational culture? Explain the dimensions of cultures.

NOTE: Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

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