

Total No. of Pages : 02

Total No. of Questions : 09

B.Sc. (Agriculture) (Sem.-7)

BEHAVIOURAL SKILLS FOR HUMAN RESOURCE DEVELOPMENT

Subject Code : BSAG-AEB-703

M.Code : 75692

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.**
2. **SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.**
3. **SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.**

SECTION-A

- 1. Write briefly :**
- a) Maslow's hierarchy of needs
 - b) Self-actualization
 - c) Decision making
 - d) Innovation
 - e) Hawthorne effect
 - f) Halo effect
 - g) Job enrichment
 - h) Whistle blower
 - i) Transactional analysis
 - j) Human Resource Development

SECTION-B

2. What is significance of organizational behaviour for industry in Indian context? How does it influence industrial productivity?
3. What are basic features of theory X and theory Y? How does a manager does understands and manages individual behaviour's in industry?
4. Define motivation and what are determinants of group motivation?
5. What is the role of change in organizational development? How organisations overcome resistance to change.
6. What are major types of human interaction? How do they impact organizations productivity?

SECTION-C

7. Explain the role of perception in attitude formation
8. What do you understand by the concept of Human resource planning? Discuss the role played by training in it.
9. What types of leadership styles are constructive for organization? Discuss.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.