

MBA &amp; MBA (Finance) I Semester Regular &amp; Supplementary Examinations December/January 2018/19

**MANAGEMENT & ORGANIZATIONAL BEHAVIOUR**

(For students admitted in 2017 &amp; 2018 only)

Time: 3 hours

Max. Marks: 60

**SECTION – A**

(Answer the following: (05 X 10 = 50 Marks))

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- 1 What is the contribution of Henri Fayol to management thought? Explain 14-principles of management thought.

**OR**

- 2 Define management. Explain the functions of management.

- 3 Planning is the essence of management – Elucidate.

**OR**

- 4 Bring out the importance of control as a function of management. Write a brief note on controlling techniques.

- 5 'Knowledge of transactional analysis helps in improving communication' – Do you agree? Explain.

**OR**

- 6 What do you mean by learning? Discuss the elements which form the part of learning process.

- 7 Define the term leadership. Discuss any two theories of leadership.

**OR**

- 8 Discuss the various stages of group formation.

- 9 Why is organizational change often resisted by individuals and groups within the organization? How can such resistance be prevented?

**OR**

- 10 What is organizational climate? Discuss the features of sound organizational climate.

**SECTION – B**

(Compulsory question, 01 X 10 = 10 Marks)

**11 Case Study:**

Mr. Bharat is versatile cricket player. He is playing for Mumbai Gymkhana Cricket Team for last seven years. His record is remarkable and consistent. He is basically a batsman. He is very talkative and open minded person. He is not afraid of calling spade a spade. He believes in hard core merit and very vocal about it. Other players laud his cricketing skills but do not appreciate his nature. He desired to be captain of the team upon his past sound cricketing record. But management of Mumbai Gymkhana, preferred other equally bright candidate but junior to Mr. Bharat. The candidate chosen by management is silent performer. He is not very vocal and does not speak his mind to exhibit any prejudice. Mr. Bharath is shocked and surprised by this move. He feels victimized by politics. Management thinks, it's not only cricketing merit, but other qualities also do matter in such decisions.

**Questions:**

- (a) Do you feel politics has taken toll on the ambitions of Mr. Bharath? Elucidate your opinion.  
(b) Is management right in selecting junior candidate for captainship? Write your opinion with justification.