Roll No. ☐☐☐☐☐☐☐☐☐☐☐   **Total No. of Pages : 02**

Total No. of Questions : 09

B.Sc. (Agriculture) (2014 & Onwards)   (Sem.–7)

BEHAVIOURAL SKILLS FOR HUMAN RESOURCE DEVELOPMENT

Subject Code : BSAG-AEB-703

M.Code : 75692

Time : 3 Hrs.   **Max. Marks : 60**

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.**
2. **SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.**
3. **SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.**

SECTION-A

Q1. **Write briefly :**

a) Needs

b) Selective Perception.

c) Difference between Functional and Dysfunctional Conflicts.

d) Ego States

e) Key Problem Solving Skills

f) Benevolent Leader

g) Human Relations

h) Definition of Attitude

i) Strategic decision making

j) Social Behaviour

SECTION-B

Q2.   How can managers measure Attitude?

Q3.   Discuss motivational skills for perceptual changes.

Q4.   Suggest measures to prevent resistance to change.

Q5.   Explain the concept of 'Johari Window'.

Q6.   Differentiate between Human Resource Management and Human Resource Development.

SECTION-C

Q7.   Explain the taxonomy of behavioral domains.

Q8.   Discuss the process of decision making.

Q9.   Explain the importance of human interactions. What are the types of human interactions?

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.