



Screening the candidates

Chapter 5



Definition

- Selection is "the process of choosing the suitable candidate for the vacant positio the organization".
- process of making a hire or no hire decise regarding each applicant for a job



Factors affecting selection

Internal environmental factors

- ➤ Size of the organisation
- ➤ Type of the organisation
- ➤ Nature of social pressure
- ➤ Applicant pool
- Legal Considerations

External environmental factor

- Nature job market
- ➤ Trade unions
- ➤ Government regulation





Difference between recruitment selection

Basis	Recruitment	Selection
Meaning	It is an activity of establishing contact between employers and applicants.	It is a process of more competent suitable employe
Objective	It encourages large number of Candidates for a job.	It attempts at re unsuitable candi
Process	It is a simple process.	It is a complicate
Hurdles	The candidates have not to cross over many hurdles.	Many hurdles ha crossed.
Approach	It is a positive approach.	It is a negative a
Sequence	It proceeds selection.	It follows recruit

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Selection process

- Screening of applicants
- Selection Tests
- Selection interview
- Medical examination
- Reference check and background verification
- Hiring decision



Advantages of Selection

- ✓ Select suitable candidate
- √ Verifies applicant's capabilities
- ✓ Saves costs
- ✓ Get applicants pools



Disadvantages:

- ✓ diversity of selection approach
- ✓ Change in organisational environment
- ✓ Time and cost
- √ Fairness
- ✓ Reliability
- ✓ Pressure



Screening the candidate

 Shortlisting of applicants by matching the requirement

Principles of screening application

- ✓ Be objectives
- ✓ Equality and diversity
- √ Fairness
- ✓ Recruitment experience



Guidelines for screening

- Using standard applicants form
- Use of scoring procedures to evaluate applicants
- Developing talent pool Importance of screening:
 - Establishing the Qualifications of an Applic
 - Evaluation of an Applicant's Fit
 - Protection of the Company

Techniques for screening applica

- Application forms
- Bio data
- Resume
- Curriculum Vitae(CV)



Application form:

- Personnel background information
- Educational attainment
- Work experience
- Salary
- Reference





Bio data

- Personality explanation
- Cognitive and non cognitive explanation
- Non fiction explanation
- Relevant item explanation
- Point to point explanation

BIO-D

PERSONAL D	ATA
Position Desired	
Name	
City Address	
Provinced Addrs	
Telephone	
Il read Address	
Date of Birth	
Civil Status	
Height	
Beligies	
Spouse	
Name of Childre	
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His or her address	
Title or they address	is and resolution.
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High School	
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Degree Received	1
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EMPLOYMENT	
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Company Name	
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Resume

- Heading
- Position sought
- Career objectives
- Professional summary
- Education
- Work experience
- Special skill, abilities aptitudes
- Activities and interest
- Achievements
- Reference

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CARRER OBJECTIVE

I am seeking for company where my experience can not o but also automate the working process to the best possible

Mother: Rona Macasinag Father: Junisil Macasinag Religion: Christian Born Again

EDUCATIONAL ATTAINMENT

Tertiary Education School: Universidad De Manila Degree: B.S. Education, Major in Biology Science Address: Ancemos Mahar Garden, Manila School Year: 2008-2012

Secondary Education School: Lakan Dula High School Address: Gagalangin, Manila School Year: 2002-2006

Elementary School School: Dr. Jose Rizal Elementary School Address: Tayuman, Manila School Year: 1997-2002

WORK EXPERIENCE:

NSTP PROGRAM practice teaching Daycare Center Pandacan

Practice Teaching Cayetano Arelano High School 630 hours

Weighted application blank

 A weighted application blank (WAB) approach to collecting and scoring backgrinformation from job applicants. It inviscoring applicant background in a quantification manner based on the proven "best response to each application item.

Purpose

- To make the application form more job r by adding numeric values
- To help employers make preliminary judgement about the application
- To determine various specific educations experience

Advantages:

- ✓ Good predictors of work behaviour
- ✓ Easy and economical to use
- ✓ Convenient
- ✓ Reduce employee turnover

Disadvantage:

- ✓ Need continuous updation
- ✓ Subjective
- ✓ expensive



Taking behavioural approach t recruitment

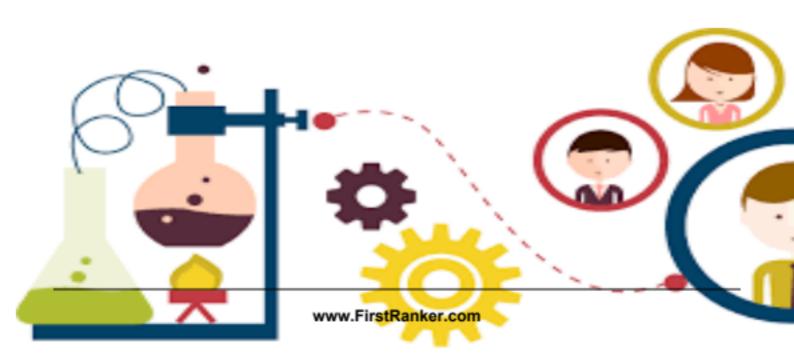
- Capital assets acquisition concept
- provide clear direction for employers
- Complex in nature



Spotting personality patterns:

Shy or withdrawn person being very satisfie effective sales person

People person working in back room without interaction



Making basic assumption:

Three basic assumption:

- there are patterns in people behaviour avoid taking risk; show sensitivity in deal people, careless, bit details etc.
- They can be seen in past performance
- ➤ They will be there in the future



Predicting the future

- Predicting future performance is about f that one high performer
- Assess the past performance of the cand

Strategies for predicting the future

- Recreate past performance
- Look for personality patterns
- 3. Visualise future performance

Pinning down what is needed?

- What person has done in the past is the key predictor of what he or she will do in the future.
- HR should know what behavioural patter they are looking for?



Targeted interview.

- Targeted approach to the interview, with image, and view
- Method of interviewing candidates for a based on the idea that past behaviours experience will predict how well qualified candidates for the position.



Knowledge and skills

- Interviewer start with most tangible and clear cu items- Knowledge and skill factors
- Knowledge factors technical or expertise.
 Costing system, electronic circuits
- Skill factors not directly observed, but can be sthem being used or not used.

Planning, analysitical etc.

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Looking for outstanding performance

- Average performance is not good enough
- Used as a mean of sorting out the people are interviewed versus those who will be rejected.
- Focusing on behaviour
- Assessing how person performs



Problems:

- Patterns is rarely a clear cut one sales pe should have convincing skill and persuasio
- People can be compensate for shortcoming making up in weakness
- Good quality can be carried too far –
- What is needed can be changed
- Technical specification can be over emphase



Winning candidate's profile

 Winner profile consists of 12 specific characteristics

Starting point – goal orientation

Day to day execution – Organisation

Initiative

Intelligence

Dealing with people – Relationship skills

Communication skills

Leadership skills

Inner person – Enthusiasm
 Drive

Resilience (An occurrence rebounding or springing back)

Additional characteristic- Self developmed
 Stability



Additional characteristics

- Overall impression from the interview
- Suitability to key selection criteria
- Career highlights and achievements
- Relevant skills and qualifications
- Referee feedback
- Salary expectations
- Availability
- General recommendation



