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CONDUCTING PROFESSIONAL

MODULE 2

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- List out some examples for une behavior...
- What leads to unethical behavior??
- How do we control it?



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Unethical behavior

An act that contravenes rules designe maintain fairness and morality of a situa⁻ Share ... Some instances???



Why do people act unethical

- Greed –personal gain: financial/other..
- Environment if the act is permitted/ over
- Career advancement- stealing project impressing superiors
- Ignorance/ lack of knwldge- unknown abo act being unethical-not knowing what is the thing to do.
- Pressure- to meet deadlines, or from third |
- Misguided loyalty: hiding the facts for the s orgtn (salesmen, spokesperson etc)



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Different unethical behavior

Unethical conduct of e/es

- Bribery
- Frauds/cheating
- Black money
- Coercion / threatening blackmailing
- Theft-embezzlement/ property -criminal conversion
- Being dishonest- data, helping competitors, inappropriate gifts, misleading info in ads
- Conflicts of interest (personal vs orgtn)
- Insider trading
- Corruption

Unethical conduct of e

- Exploiting workers
- Threat of termination
- Biased hiring- vita I
- Favoritism
- Inhuman behavior
 - Nepotism- outright h people for jobs th incapable of doing/ cr specification tailored f
- Pollution
- Tax evasion



Control measures..

- Creation of a code of conduct: clear cut do don't's
- Lead by example
- Consequences of wrongdoing to be reinford
- Appreciate e/e for a job well done
- Organise programs on ethics-lectures/ wor -talks/videos/brochures
- Create checks and balances: share powersure quality checks
- Hire people based on qualification and value Beauty contest questions.



Rewarding ethical behavior

- Ethical behavior is driven by hw it is encou and rewarded.
- Ex.Most honest bus conductor award
- These behaviors are observable
- Can be held accountable for achievements a as failures-both should be treated according
- Financial or non-financial incentive for taken seriously
- When an e/e is rewarded for positive behaved over the second secon



Essentials

- Top mgt involvement
- Emphasis on code, values and stds
- HR policies: goal setting and incentive schell
- Recognition and tangible awards
- Focus on high risk jobs and areas where chances of violations could exist
- Well defined procedures including sanction
- Apt arrangements for work-home balance of
- Conducive work orgtnl culture.