

## DU MPhil PhD in Commerce

Topic:- DU\_J19\_MPHIL\_COMM

**1) If the capacity usage ratio of a production department is 90% and activity ratio is 99% then the efficiency ratio of the department is [Question ID = 969]**

1. 120% [Option ID = 3874]
2. 100% [Option ID = 3873]
3. 110% [Option ID = 3875]
4. 105% [Option ID = 3876]

**Correct Answer :-**

- 100% [Option ID = 3873]

**2) If the SD is 80 and standard error is 4 than sample size will be [Question ID = 925]**

1. 400 [Option ID = 3698]
2. 96 [Option ID = 3700]
3. 25 [Option ID = 3697]
4. 625 [Option ID = 3699]

**Correct Answer :-**

- 25 [Option ID = 3697]

**3) Which of the following statements is false concerning downsizing in a firm?**

**[Question ID = 997]**

1. In general it leads to lower compensation within the firm. [Option ID = 3985]
2. It threatens the feeling of job security and trust. [Option ID = 3988]
3. It results in increasing the cost. [Option ID = 3987]
4. It results in decreasing expenses whereby increasing short term profits. [Option ID = 3986]

**Correct Answer :-**

- In general it leads to lower compensation within the firm. [Option ID = 3985]

**4) Which statement about hypothesis is *not* true?**

**[Question ID = 918]**

1. It is possible to formulate hypothesis in all situations. [Option ID = 3671]
2. A hypothesis is an unproven statement or proposition about a factor or phenomenon that is of interest to the researcher. [Option ID = 3669]
3. A hypothesis can be descriptive in nature [Option ID = 3672]
4. Hypothesis are declarative and can be tested empirically. [Option ID = 3670]

**Correct Answer :-**

- A hypothesis is an unproven statement or proposition about a factor or phenomenon that is of interest to the researcher. [Option ID = 3669]

**5) The degrees of freedom for a chi square test statistic, when testing for independence in a contingency table with five rows and five columns would be: [Question ID = 935]**

1. 24 [Option ID = 3739]
2. 10 [Option ID = 3738]
3. 25 [Option ID = 3737]
4. 16 [Option ID = 3740]

**Correct Answer :-**

- 25 [Option ID = 3737]

**6) Moonlighting refers to: [Question ID = 1000]**

1. Separation [Option ID = 3999]
2. Performance appraisal [Option ID = 4000]
3. Training [Option ID = 3998]
4. Recruitment [Option ID = 3997]

**Correct Answer :-**

- Recruitment [Option ID = 3997]

**7) A choice of geographical unit based on natural flow of trade is termed as: [Question ID = 988]**

1. District center [Option ID = 3950]
2. Zip code area [Option ID = 3951]
3. Selling center [Option ID = 3949]
4. Trading area [Option ID = 3952]

**Correct Answer :-**

- Selling center [Option ID = 3949]

**8) When approached by a customer, if the employees drop whatever they are doing, listen carefully, and provide caring, individualized attention to that customer, they seem to be emphasizing the service quality dimension of: [Question ID = 993]**

1. Empathy [Option ID = 3971]
2. Responsiveness [Option ID = 3972]
3. Assurance [Option ID = 3969]
4. Reliability [Option ID = 3970]

**Correct Answer :-**

- Assurance [Option ID = 3969]

**9) The task of measuring the cause and effect relationship of various HR programs and policies is covered under: [Question ID = 996]**

1. Human Capital Management [Option ID = 3982]
2. Personnel Management [Option ID = 3981]
3. Human Relations Management [Option ID = 3983]

4. Human Resource Management [Option ID = 3984]

**Correct Answer :-**

- Personnel Management [Option ID = 3981]

**10) The Companies Act 2013 provides for [Question ID = 1010]**

1. Class action suit [Option ID = 4037]
2. Classic Action Suit [Option ID = 4040]
3. Clause action suit [Option ID = 4038]
4. Company Action Suit [Option ID = 4039]

**Correct Answer :-**

- Class action suit [Option ID = 4037]

**11) If I represents a cost of living index, then the purchasing power of money is proportional to**

**[Question ID = 953]**

1.  $\sqrt{I}$  [Option ID = 3809]
2.  $I^2$  [Option ID = 3810]
3.  $1/I$  [Option ID = 3812]
4.  $I$  [Option ID = 3811]

**Correct Answer :-**

- $\sqrt{I}$  [Option ID = 3809]

**12) Budgeted total cost in indirect cost pool, is divided by budgeted total quantity of cost allocation base, calculates [Question ID = 965]**

1. Budgeted direct cost rate [Option ID = 3857]
2. Budgeted indirect cost rate [Option ID = 3858]
3. Expected indirect cost rate [Option ID = 3859]
4. Direct budget percentage [Option ID = 3860]

**Correct Answer :-**

- Budgeted direct cost rate [Option ID = 3857]

**13) In a negatively skewed distribution**

**[Question ID = 952]**

1. Mean > Median > Mode [Option ID = 3806]
2. Mean > Mode > Median [Option ID = 3808]
3. Mode > Median > Mean [Option ID = 3807]
4. Mode < median > Mean [Option ID = 3805]

**Correct Answer :-**

- Mode < median > Mean [Option ID = 3805]

**14) The nature of Franchising supply chain is: [Question ID = 994]**

1. Contractual [Option ID = 3976]
2. Corporate [Option ID = 3974]
3. Administered [Option ID = 3975]
4. Cooperative [Option ID = 3973]

**Correct Answer :-**

- Cooperative [Option ID = 3973]

**15) Research can be classified as cross sectional and longitudinal based on [Question ID = 931]**

1. Time [Option ID = 3721]
2. Usage [Option ID = 3724]
3. Type of data [Option ID = 3723]
4. Purpose [Option ID = 3722]

**Correct Answer :-**

- Time [Option ID = 3721]

**16) In the one way Anova, the F statistic is used to [Question ID = 941]**

1. Compare the between groups and within groups variance estimates. [Option ID = 3762]
2. Compare the between groups variance estimate with the total variance. [Option ID = 3764]
3. Measure the average variances across the different treatment groups. [Option ID = 3761]
4. Measure the magnitude of the within group or error variance [Option ID = 3763]

**Correct Answer :-**

- Measure the average variances across the different treatment groups. [Option ID = 3761]

**17) In the context of hypothesis testing, p value stands for [Question ID = 930]**

1. Probability of correct decision [Option ID = 3719]
2. Probability of mean equal zero [Option ID = 3717]
3. Probability of observed level of significance [Option ID = 3718]
4. Probability of confidence level [Option ID = 3720]

**Correct Answer :-**

- Probability of mean equal zero [Option ID = 3717]

**18) You work for XYZ, an internationally recognized consulting firm. You are working on the MSME client to help them with finding issues related to startups in particular region. You are meeting with the MSME marketing professionals tomorrow to conduct a trends meeting to list and prioritize key entrepreneur wants and needs. You have also scheduled a meeting with the MSME technocrats to uncover applicable technologies and the sector's internal competencies. The main aim of your research is to clearly define the problem. What type of research are you conducting? [Question ID = 919]**

1. Descriptive [Option ID = 3674]
2. Longitudinal research [Option ID = 3673]
3. Exploratory research [Option ID = 3675]
4. Causal Research [Option ID = 3676]

**Correct Answer :-**

- Longitudinal research [Option ID = 3673]

**19) The central government has amended the ceiling for contribution under the EPF Act 1952 as INR : [Question ID = 1011]**

1. 18000 [Option ID = 4042]
2. 19000 [Option ID = 4043]
3. 15000 [Option ID = 4041]
4. 20000 [Option ID = 4044]

**Correct Answer :-**

- 15000 [Option ID = 4041]

**20) The process that facilitates exchange-based relationship is referred as: [Question ID = 986]**

1. Relationship marketing [Option ID = 3941]
2. Marketing [Option ID = 3943]
3. Customer relationship management [Option ID = 3942]
4. Selling [Option ID = 3944]

**Correct Answer :-**

- Relationship marketing [Option ID = 3941]

**21) Immediate environment of the business firm consists of: [Question ID = 990]**

1. Company and its competitors [Option ID = 3957]
2. Company and the country culture it belongs to [Option ID = 3959]
3. Company and the society it operates in [Option ID = 3958]
4. Company and political and legal system [Option ID = 3960]

**Correct Answer :-**

- Company and its competitors [Option ID = 3957]

**22) The formula for the Kruskal- Wallis test is based on [Question ID = 938]**

1. Deviations [Option ID = 3752]
2. Ranks [Option ID = 3749]
3. Categories [Option ID = 3750]
4. Means [Option ID = 3751]

**Correct Answer :-**

- Ranks [Option ID = 3749]

**23) Type II error in hypothesis testing is committed when we [Question ID = 936]**

1. Do not reject the null hypothesis even when it is false. [Option ID = 3741]
2. Reject the null hypothesis when the alternative hypothesis is false. [Option ID = 3743]
3. Reject the null hypothesis when the alternative hypothesis is true. [Option ID = 3744]
4. Reject the null hypothesis when it is true. [Option ID = 3742]

**Correct Answer :-**

- Do not reject the null hypothesis even when it is false. [Option ID = 3741]

**24) Which type of sampling is one where only the first sample unit is selected at random and the remaining units are automatically selected in a definite sequence at equal spacing from one another. It is: [Question ID = 951]**

1. Systematic Sampling [Option ID = 3803]
2. Area sampling [Option ID = 3801]
3. Quota sampling [Option ID = 3802]
4. Multi stage sampling [Option ID = 3804]

**Correct Answer :-**

- Area sampling [Option ID = 3801]

**25) A coefficient which examines the association between a dependent variable and an independent variable after factoring out the effect of other independent variables is known as ; [Question ID = 944]**

1. A regression coefficient [Option ID = 3775]
2. Coefficient of determination [Option ID = 3776]
3. A correlation coefficient [Option ID = 3774]
4. A partial correlation coefficient [Option ID = 3773]

**Correct Answer :-**

- A partial correlation coefficient [Option ID = 3773]

**26) A result is called 'statistically significant' whenever [Question ID = 937]**

1. The p value is more than the significance level. [Option ID = 3748]
2. The p value is less than or equal to the significance level. [Option ID = 3747]
3. The null hypothesis is true [Option ID = 3745]
4. The alternative hypothesis is true [Option ID = 3746]

**Correct Answer :-**

- The null hypothesis is true [Option ID = 3745]

**27) In one sample t test, the degree of freedom is [Question ID = 926]**

1.  $n-1$  [Option ID = 3703]
2.  $2n$  [Option ID = 3704]
3.  $n+1$  [Option ID = 3701]
4.  $n$  [Option ID = 3702]

**Correct Answer :-**

- $n+1$  [Option ID = 3701]

**28) If Pearson's correlation coefficient between stress level and work load is 0.8, how much variance in stress level is not accounted for by workload? [Question ID = 934]**

1. 36% [Option ID = 3736]
2. 20% [Option ID = 3733]
3. 2% [Option ID = 3734]
4. 8% [Option ID = 3735]

**Correct Answer :-**

- 20% [Option ID = 3733]

**29) In case of rising prices (inflation), FIFO method will: [Question ID = 970]**

1. Provide highest value of profit but lowest value of closing stock [Option ID = 3880]
2. Provide highest value of closing stock but lowest value of profit [Option ID = 3879]
3. Provide highest value of closing stock and profit [Option ID = 3878]
4. Provide lowest value of closing stock and profit [Option ID = 3877]

**Correct Answer :-**

- Provide lowest value of closing stock and profit [Option ID = 3877]

**30) In which of the following sampling schemes the estimate of population mean is not unbiased? [Question ID = 950]**

1. Simple random sampling [Option ID = 3797]
2. Stratified random sampling [Option ID = 3800]
3. Ratio estimation for simple random sampling [Option ID = 3799]
4. Multistage sampling [Option ID = 3798]

**Correct Answer :-**

- Simple random sampling [Option ID = 3797]

**31) The quantity theory of money refers to which of the following [Question ID = 1008]**

1. Price determination [Option ID = 4029]
2. Value of money [Option ID = 4030]
3. Nominal Income [Option ID = 4031]
4. Demand for money [Option ID = 4032]

**Correct Answer :-**

- Price determination [Option ID = 4029]

**32) A regional economic arrangement where barriers to trade among members countries are removed and each country is free to determine its own trade policies with regard to non-members is known as: [Question ID = 981]**

1. Common Market [Option ID = 3923]
2. Customs Union [Option ID = 3922]
3. Free Trade Area [Option ID = 3921]
4. Economic Union [Option ID = 3924]

**Correct Answer :-**

- Free Trade Area [Option ID = 3921]

**33) Withdrawal from the Provident Fund under the EPF Act 1952 may be made for: [Question ID = 1012]**

1. Purchase of car [Option ID = 4046]
2. Purchase of motor bike [Option ID = 4048]
3. Payment of EMI [Option ID = 4045]

4. Payment of LIC premium [Option ID = 4047]

**Correct Answer :-**

- Payment of EMI [Option ID = 4045]

**34) What is the probability of getting at least one 3 in two throws of dice? [Question ID = 947]**

1.  $11/36$  [Option ID = 3787]
2.  $5/36$  [Option ID = 3786]
3.  $1/36$  [Option ID = 3785]
4.  $35/36$  [Option ID = 3788]

**Correct Answer :-**

- $1/36$  [Option ID = 3785]

**35) What is the shape of the second degree trend equation? [Question ID = 955]**

1. Exponential [Option ID = 3820]
2. Sinusoidal [Option ID = 3817]
3. Hyperbolic [Option ID = 3819]
4. Parabolic [Option ID = 3818]

**Correct Answer :-**

- Sinusoidal [Option ID = 3817]

**36) For which of the following businesses, deduction under Section 80IA of the Income Tax Act is not available? [Question ID = 979]**

1. Telecommunication services [Option ID = 3914]
2. Provision of infrastructure facility [Option ID = 3913]
3. E commerce platforms [Option ID = 3916]
4. Industrial parks [Option ID = 3915]

**Correct Answer :-**

- Provision of infrastructure facility [Option ID = 3913]

**37) It is natural that the employees expect high salary while the employers seek to minimize it. It is related to – [Question ID = 1004]**

1. Internal equity theory [Option ID = 4014]
2. Agency theory [Option ID = 4016]
3. Individual equity theory [Option ID = 4013]
4. External equity theory [Option ID = 4015]

**Correct Answer :-**

- Individual equity theory [Option ID = 4013]

**38) The concept of product life cycle is used as a: [Question ID = 995]**

1. A part of understanding consumer behaviour [Option ID = 3980]
2. Planning and controlling tool [Option ID = 3977]
3. Planning, controlling, forecasting tool, and also as a tool to interpret the market dynamics [Option ID = 3979]



4. Planning, controlling and forecasting tool [Option ID = 3978]

**Correct Answer :-**

- Planning and controlling tool [Option ID = 3977]

**39) Given the LM curve a decrease in government purchases shifts IS curve [Question ID = 1007]**

1. No impact [Option ID = 4025]
2. None of these [Option ID = 4028]
3. Shifts IS curve towards left [Option ID = 4026]
4. Shifts IS curve towards right [Option ID = 4027]

**Correct Answer :-**

- No impact [Option ID = 4025]

**40) Identify the correct statement(s)**

- i. At Fisher's rate of intersection two projects have same Net Present Value.
- ii. Net present values are not value additive.
- iii. Profitability index method is used when there is single period budget constraint or capital rationing. [Question ID = 973]

1. i and iii but not ii. [Option ID = 3892]
2. iii only [Option ID = 3891]
3. ii only [Option ID = 3890]
4. i only [Option ID = 3889]

**Correct Answer :-**

- i only [Option ID = 3889]

**41) Rating of satisfaction level of quality of particular service by respondent is an example of [Question ID = 917]**

1. Research question [Option ID = 3668]
2. Measurement question [Option ID = 3666]
3. Management question [Option ID = 3665]
4. Investigative question [Option ID = 3667]

**Correct Answer :-**

- Management question [Option ID = 3665]

**42) ROI is most appropriately used to evaluate the performance of: [Question ID = 964]**

1. Profit center managers [Option ID = 3855]
2. Cost center managers. [Option ID = 3853]
3. Revenue center managers. [Option ID = 3854]
4. Investment center managers [Option ID = 3856]

**Correct Answer :-**

- Cost center managers. [Option ID = 3853]

**43) The P/v ratio of a company is 50% and margin of safety is 40%. If present sales is Rs. 30,00,000 then Break Even Point in Rs. Will be [Question ID = 971]**

1. Rs. 5,00,000 [Option ID = 3883]
2. Rs. 18,00,000 [Option ID = 3882]
3. Rs. 4,00,000 [Option ID = 3884]
4. Rs. 9,00,000 [Option ID = 3881]

**Correct Answer :-**

- Rs. 9,00,000 [Option ID = 3881]

**44) Let A and B two events in the same sample space, with  $P(A) = 0.6$  and  $P(B) = 0.7$ . Can these two events be disjoint? [Question ID = 948]**

1. Depends on the sample space [Option ID = 3792]
2. Inconclusive [Option ID = 3791]
3. Yes [Option ID = 3789]
4. No [Option ID = 3790]

**Correct Answer :-**

- Yes [Option ID = 3789]

**45) The difference between customer's expectations and the firm's perception of those customer expectations constitute: [Question ID = 992]**

1. Communication gap [Option ID = 3968]
2. Delivery gap [Option ID = 3967]
3. Standard gap [Option ID = 3965]
4. Knowledge gap [Option ID = 3966]

**Correct Answer :-**

- Standard gap [Option ID = 3965]

**46) Snowball sampling is .....sampling technique [Question ID = 928]**

1. Non probability [Option ID = 3710]
2. Interval [Option ID = 3711]
3. Probability [Option ID = 3709]
4. Quota [Option ID = 3712]

**Correct Answer :-**

- Probability [Option ID = 3709]

**47) The measure of location which is most likely to be influenced by extreme values in the data set is the: [Question ID = 940]**

1. Median [Option ID = 3758]
2. Mean [Option ID = 3760]
3. Range [Option ID = 3757]
4. Mode [Option ID = 3759]

**Correct Answer :-**

- Range [Option ID = 3757]

**48)**

There are three arrangements of the word DAD, namely DAD, ADD and DDA. How many arrangements are there of the word TEST? [Question ID = 949]

1. 12 [Option ID = 3796]
2. 10 [Option ID = 3795]
3. 8 [Option ID = 3794]
4. 4 [Option ID = 3793]

**Correct Answer :-**

- 4 [Option ID = 3793]

49) A study in which various segments of the population are sampled and data are collected at a single point of time is known as [Question ID = 959]

1. Panel data study [Option ID = 3834]
2. Cross sectional study [Option ID = 3836]
3. Pooled data study [Option ID = 3835]
4. Longitudinal study [Option ID = 3833]

**Correct Answer :-**

- Longitudinal study [Option ID = 3833]

50) What type of distribution is observed when most of the scores cluster around the lower end of the scale? [Question ID = 945]

1. A flat distribution [Option ID = 3780]
2. A negatively skewed distribution [Option ID = 3778]
3. A normal distribution [Option ID = 3779]
4. A positively skewed distribution [Option ID = 3777]

**Correct Answer :-**

- A positively skewed distribution [Option ID = 3777]

51) \_\_\_\_\_ measures whether observed score is free from random error [Question ID = 922]

1. Uni dimensionality [Option ID = 3686]
2. Accuracy [Option ID = 3688]
3. Validity [Option ID = 3685]
4. Reliability [Option ID = 3687]

**Correct Answer :-**

- Validity [Option ID = 3685]

52) \_\_\_\_\_ can be conceptually defined but cannot be measured directly [Question ID = 914]

1. Construct [Option ID = 3653]
2. Data [Option ID = 3656]
3. Hypothesis [Option ID = 3655]
4. Variable [Option ID = 3654]

**Correct Answer :-**

- Construct [Option ID = 3653]

53) \_\_\_\_\_ are those consumers who shift from one brand to another brand in search of the brand that best satisfies their needs. [Question ID = 989]

1. Others loyals [Option ID = 3955]
2. Switchers [Option ID = 3956]
3. Shifting loyals [Option ID = 3954]
4. Split loyals [Option ID = 3953]

**Correct Answer :-**

- Split loyals [Option ID = 3953]

54) The maximum amount deductible under section 80C of the Income Tax Act is: [Question ID = 978]

1. Rs. 1,00,000 [Option ID = 3909]
2. Rs. 1,80,000 [Option ID = 3912]
3. Rs. 1,20,000 [Option ID = 3910]
4. Rs. 1,50,000 [Option ID = 3911]

**Correct Answer :-**

- Rs. 1,00,000 [Option ID = 3909]

55) The information that is of the most importance to the research project and should be obtained first is \_\_\_\_\_. [Question ID = 924]

1. Qualifying information [Option ID = 3693]
2. Classification information [Option ID = 3696]
3. Identification information [Option ID = 3694]
4. Basic information [Option ID = 3695]

**Correct Answer :-**

- Qualifying information [Option ID = 3693]

56) The Mercantilists consider trade as a [Question ID = 1009]

1. Positive sum game [Option ID = 4035]
2. Zero sum game [Option ID = 4033]
3. Negative sum game [Option ID = 4036]
4. Infinite sum game [Option ID = 4034]

**Correct Answer :-**

- Zero sum game [Option ID = 4033]

57) Addidas Group owns Reebok, addidas and Taylor-Made brands. Addidas uses the different brands as a part of its strategy to pursue: [Question ID = 991]

1. Benefit segmentation [Option ID = 3963]
2. Differentiated segmentation [Option ID = 3964]
3. Concentrated segmentation [Option ID = 3961]
4. Micro marketing segmentation [Option ID = 3962]

**Correct Answer :-**

- Concentrated segmentation [Option ID = 3961]

**58) A list of elements from which a sample may be drawn is called as [Question ID = 960]**

1. Universe [Option ID = 3840]
2. Sampling unit [Option ID = 3838]
3. Sampling element [Option ID = 3839]
4. Sampling frame [Option ID = 3837]

**Correct Answer :-**

- Sampling frame [Option ID = 3837]

**59) Two events A and B are mutually exclusive and each have a non zero probability. If event A is known to occur, the probability of occurrence of event B is: [Question ID = 939]**

1. Zero [Option ID = 3754]
2. One [Option ID = 3753]
3. Any value between zero and one [Option ID = 3756]
4. Any positive value [Option ID = 3755]

**Correct Answer :-**

- One [Option ID = 3753]

**60) Deductive reasoning is used in the research process for [Question ID = 916]**

1. Developing a theory. [Option ID = 3664]
2. Developing hypotheses. [Option ID = 3661]
3. Testing theory. [Option ID = 3662]
4. Generalizing results to the population. [Option ID = 3663]

**Correct Answer :-**

- Developing hypotheses. [Option ID = 3661]

**61) To check whether the product is as per customer expectations or not, the salesperson phones a customer a short time after the purchase. This act of salesperson reflects the practice of: [Question ID = 987]**

1. Accountable marketing [Option ID = 3947]
2. Basic marketing [Option ID = 3945]
3. Partnership marketing [Option ID = 3948]
4. Proactive marketing [Option ID = 3946]

**Correct Answer :-**

- Basic marketing [Option ID = 3945]

**62) The following is not a manufacturing activity as defined under the Factories Act 1948 [Question ID = 1013]**

1. Driving [Option ID = 4052]
2. Repairing [Option ID = 4051]
3. Preserving [Option ID = 4049]
4. storage [Option ID = 4050]

**Correct Answer :-**

- Preserving [Option ID = 4049]

**63) Which of the following is not the measure of association [Question ID = 962]**

1. Partial correlation [Option ID = 3845]
2. Box plot [Option ID = 3848]
3. Kendall's tau [Option ID = 3846]
4. Kappa [Option ID = 3847]

**Correct Answer :-**

- Partial correlation [Option ID = 3845]

**64) Which of the following type of data, geometric mean can be computed [Question ID = 929]**

1. Ordinal [Option ID = 3714]
2. Nominal [Option ID = 3716]
3. Ratio [Option ID = 3713]
4. Interval [Option ID = 3715]

**Correct Answer :-**

- Ratio [Option ID = 3713]

**65) Which of the following is an example of ratio data? [Question ID = 923]**

1. Gender of respondent [Option ID = 3690]
2. Height of respondents [Option ID = 3689]
3. Name of respondent [Option ID = 3691]
4. Income group of respondents (Low, Medium and High) [Option ID = 3692]

**Correct Answer :-**

- Height of respondents [Option ID = 3689]

**66) Which of the following is a Central tax subsumed under GST? [Question ID = 977]**

1. Luxury tax [Option ID = 3908]
2. Entertainment tax [Option ID = 3907]
3. Sales tax [Option ID = 3905]
4. Service tax [Option ID = 3906]

**Correct Answer :-**

- Sales tax [Option ID = 3905]

**67) Which of the following is *not* a type of comparative scale? [Question ID = 921]**

1. Q- Sort [Option ID = 3684]
2. Likert [Option ID = 3682]
3. Paired Comparison [Option ID = 3681]
4. Constant Sum [Option ID = 3683]

**Correct Answer :-**

- Paired Comparison [Option ID = 3681]

**68) Which of the following is *not* a member country of SAARC? [Question ID = 985]**

1. Indonesia [Option ID = 3940]
2. Bangladesh [Option ID = 3937]
3. Afghanistan [Option ID = 3938]
4. Maldives [Option ID = 3939]

**Correct Answer :-**

- Bangladesh [Option ID = 3937]

**69) Which of the following is an *advanced factor* of production, according to Porter's theory of national competitive advantage? [Question ID = 984]**

1. Capital [Option ID = 3935]
2. Land [Option ID = 3936]
3. Labour [Option ID = 3933]
4. Infrastructure [Option ID = 3934]

**Correct Answer :-**

- Labour [Option ID = 3933]

**70) Which of the following is the slope of average cost when marginal cost and average cost are equal [Question ID = 1006]**

1. negative [Option ID = 4024]
2. Zero [Option ID = 4022]
3. Positive [Option ID = 4023]
4. Infinite [Option ID = 4021]

**Correct Answer :-**

- Infinite [Option ID = 4021]

**71) Which of the following statistics is *not* permissible with interval scale? [Question ID = 920]**

1. Median [Option ID = 3680]
2. Coefficient of variation [Option ID = 3677]
3. Mode [Option ID = 3678]
4. Rank order correlation [Option ID = 3679]

**Correct Answer :-**

- Coefficient of variation [Option ID = 3677]

**72) Which of the following is not a synonym for dependent variable [Question ID = 958]**

1. Response variable [Option ID = 3832]
2. Outcome variable [Option ID = 3830]
3. Criterion variable [Option ID = 3829]
4. Antecedent Variable [Option ID = 3831]

**Correct Answer :-**

- Criterion variable [Option ID = 3829]

**73) Which of the following is not a primary scale of measurement [Question ID = 961]**

1. Ordinal scale [Option ID = 3844]
2. Multidimensional scale [Option ID = 3843]
3. Interval scale [Option ID = 3842]
4. Ratio scale [Option ID = 3841]

**Correct Answer :-**

- Ratio scale [Option ID = 3841]

**74) Which of the following is not a characteristic of the binomial probability distribution? [Question ID = 932]**

1. The outcomes of each trial must be independent of each other. [Option ID = 3726]
2. The probability of success must remain the same for each trial. [Option ID = 3728]
3. Each trial can have any finite number of possible outcomes. [Option ID = 3725]
4. There are a fixed number of trials. [Option ID = 3727]

**Correct Answer :-**

- Each trial can have any finite number of possible outcomes. [Option ID = 3725]

**75) Which of the following is not a characteristic of the mean? [Question ID = 946]**

1. It is affected by extreme scores. [Option ID = 3781]
2. The sum of deviations about the mean is zero [Option ID = 3783]
3. It minimizes the sum of squared deviations [Option ID = 3782]
4. It is best used with ordinal data [Option ID = 3784]

**Correct Answer :-**

- It is affected by extreme scores. [Option ID = 3781]

**76) Which of the following is a not the additional use of factor analysis [Question ID = 963]**

1. Creating summated scale [Option ID = 3851]
2. Validation stimuli [Option ID = 3850]
3. Computing factor score [Option ID = 3852]
4. Selecting surrogate variable [Option ID = 3849]

**Correct Answer :-**

- Selecting surrogate variable [Option ID = 3849]

**77) Which of the following statements is false. [Question ID = 976]**

1. There is a positive relationship between interest rate and bond price. [Option ID = 3902]
2. Capital Market Theory assumes that all the investors have homogeneous expectations regarding returns (i.e. means) and risks (i.e. variances). [Option ID = 3901]
3. The duration of a zero coupon bond is always equal to its maturity. [Option ID = 3903]
4. As per Dow theory secondary corrections in bear market are upward (i.e. increase in prices). [Option ID = 3904]

**Correct Answer :-**

- Capital Market Theory assumes that all the investors have homogeneous expectations regarding returns (i.e. means) and risks (i.e. variances). [Option ID = 3901]



**78) Which of the following statements is correct? [Question ID = 972]**

1. Net present value (NPV) and Internal Rate of return (IRR) methods of capital budgeting can never give contradictory results. [Option ID = 3886]
2. Decision Tree analysis is used as a technique of capital budgeting when cash flows after tax (CFAT) are independent. [Option ID = 3888]
3. Scenario analysis is used to identify the most critical factor in case of capital budgeting. [Option ID = 3887]
4. The reinvestment rate assumption of Modified internal rate of return is cost of capital (k) [Option ID = 3885]

**Correct Answer :-**

- The reinvestment rate assumption of Modified internal rate of return is cost of capital (k) [Option ID = 3885]

**79) Which of the following statements is correct? [Question ID = 975]**

1. If a security lies above the security market line it is overpriced. [Option ID = 3898]
2. Efficient frontier is a straight line. [Option ID = 3900]
3. Both efficient portfolios and securities can lie on Capital market line. [Option ID = 3899]
4. The indifference curve of a more risk averse investor is steeper than that of a less risk averse investor. [Option ID = 3897]

**Correct Answer :-**

- The indifference curve of a more risk averse investor is steeper than that of a less risk averse investor. [Option ID = 3897]

**80) Which of the following statement is true for both monopoly and monopolistic competition [Question ID = 1005]**

1. Price is greater than marginal revenue [Option ID = 4019]
2. Price is equal to average cost [Option ID = 4017]
3. Price is equal to marginal cost [Option ID = 4018]
4. Price is equal to marginal revenue [Option ID = 4020]

**Correct Answer :-**

- Price is equal to average cost [Option ID = 4017]

**81) Which of the following believe that objective observation of social world is not possible? [Question ID = 915]**

1. Interpretivism [Option ID = 3659]
2. Positivism [Option ID = 3658]
3. Realism [Option ID = 3657]
4. Conceptualism [Option ID = 3660]

**Correct Answer :-**

- Realism [Option ID = 3657]

**82) Which of the following variables is not categorical? [Question ID = 943]**

1. Gender of a person [Option ID = 3770]
2. True or false choice on a test item [Option ID = 3771]
3. Age of a person [Option ID = 3769]
4. Marital status of a person [Option ID = 3772]

**Correct Answer :-**

- Age of a person [Option ID = 3769]

**83) Which of the following is an item not covered under GST? [Question ID = 980]**

1. Car [Option ID = 3919]
2. Petrol [Option ID = 3917]
3. Gold [Option ID = 3918]
4. Perfumes [Option ID = 3920]

**Correct Answer :-**

- Petrol [Option ID = 3917]

**84) Which of the following is a non-equity mode of entry in international business? [Question ID = 982]**

1. Licensing [Option ID = 3926]
2. Foreign direct investment [Option ID = 3925]
3. International joint venture [Option ID = 3927]
4. Portfolio investment [Option ID = 3928]

**Correct Answer :-**

- Foreign direct investment [Option ID = 3925]

**85) Which of the following is true about the value of adjusted R squared? [Question ID = 933]**

1. It has to be larger than the coefficient of multiple determination [Option ID = 3731]
2. It has to be positive. [Option ID = 3732]
3. It can be negative [Option ID = 3729]
4. It can be larger than one [Option ID = 3730]

**Correct Answer :-**

- It can be negative [Option ID = 3729]

**86) Which one of the following statement is TRUE? [Question ID = 1003]**

1. The primary goal of a traditional performance appraisal system is control and documentation. [Option ID = 4009]
2. In traditional performance appraisal system the reward practices had group orientation. [Option ID = 4012]
3. In traditional performance appraisal system the degree of formality is low. [Option ID = 4011]
4. The frequency of appraisals in traditional performance appraisal system used to be frequent. [Option ID = 4010]

**Correct Answer :-**

- The primary goal of a traditional performance appraisal system is control and documentation. [Option ID = 4009]

**87) Which one of the following does not apply to Total Quality Management systems? [Question ID = 966]**

1. Involve suppliers and customers in the quest for quality [Option ID = 3864]
2. Emphasize short-term profit sharing for individuals [Option ID = 3862]

3. Continually improve processes by making many small improvements [Option ID = 3863]
4. Eliminate all barriers to team work [Option ID = 3861]

**Correct Answer :-**

- Eliminate all barriers to team work [Option ID = 3861]

**88) Which one of the following cost classification is most important when preparing a list of performance measures for a management team? [Question ID = 967]**

1. Relevant / sunk [Option ID = 3865]
2. Direct / indirect [Option ID = 3866]
3. Outlay / opportunity [Option ID = 3867]
4. Controllable / uncontrollable [Option ID = 3868]

**Correct Answer :-**

- Relevant / sunk [Option ID = 3865]

**89) Which one of the following is not part of the job dimensions given under Job Characteristics Model? [Question ID = 999]**

1. Task identity [Option ID = 3995]
2. Knowledge recognition [Option ID = 3994]
3. Task significance [Option ID = 3996]
4. Skill Variety [Option ID = 3993]

**Correct Answer :-**

- Skill Variety [Option ID = 3993]

**90) Which one of the following is not the type of sensitivity training? [Question ID = 1002]**

1. Vestibule trainings [Option ID = 4006]
2. T-Groups [Option ID = 4008]
3. Encounter groups [Option ID = 4007]
4. Laboratory training [Option ID = 4005]

**Correct Answer :-**

- Laboratory training [Option ID = 4005]

**91) Which one of the following is not related to Hofstede's cultural framework? [Question ID = 998]**

1. Collectivism [Option ID = 3991]
2. Masculinity [Option ID = 3989]
3. Contextualization [Option ID = 3992]
4. Short term orientation [Option ID = 3990]

**Correct Answer :-**

- Masculinity [Option ID = 3989]

**92) Which one of the following is the correct sequence for selection process in a traditional Indian organization? [Question ID = 1001]**

1. Preliminary screening, application blank, written test, interview, reference checks, selection decision, medical test, appointment. [Option ID = 4001]
2. Preliminary screening, application blank, interview, written test, reference checks, selection decision, physical examination, appointment [Option ID = 4003]
3. Preliminary screening, application blank, interview, reference checks, written test, medical test, selection decision, appointment [Option ID = 4004]
4. Application blank, written test, reference checks, interview, selection decision, medical test, appointment [Option ID = 4002]

**Correct Answer :-**

- Preliminary screening, application blank, written test, interview, reference checks, selection decision, medical test, appointment. [Option ID = 4001]

**93) Compute the standard deviation of the following data.**

**X: 3.5 4.5 5.5 6.5 7.5 8.5 9.5**

**F: 5 10 17 54 81 35 7**

**[Question ID = 954]**

1. 1.234 [Option ID = 3815]
2. 1.231 [Option ID = 3813]
3. 1.233 [Option ID = 3814]
4. 1.235 [Option ID = 3816]

**Correct Answer :-**

- 1.231 [Option ID = 3813]

**94) The logical process of deriving a conclusion about a specific instance based on known general premise is called as [Question ID = 957]**

1. Abductive reasoning [Option ID = 3827]
2. Inductive Reasoning [Option ID = 3825]
3. Deductive reasoning [Option ID = 3826]
4. Seductive reasoning [Option ID = 3828]

**Correct Answer :-**

- Inductive Reasoning [Option ID = 3825]

**95) n objects can be compared in .....ways in paired comparison [Question ID = 927]**

1.  $n(n+1)/2$  [Option ID = 3705]
2.  $n(n-1)/2$  [Option ID = 3706]
3.  $n/2$  [Option ID = 3707]
4.  $2n$  [Option ID = 3708]

**Correct Answer :-**

- $n(n+1)/2$  [Option ID = 3705]

**96) The cost of obsolete inventory acquired several years ago, to be considered in a keep vs. disposal decision is an example of : [Question ID = 968]**

1. Uncontrollable cost; [Option ID = 3869]

2. Opportunity cost [Option ID = 3872]
3. Sunk cost [Option ID = 3870]
4. A voidable cost; [Option ID = 3871]

**Correct Answer :-**

- Uncontrollable cost; [Option ID = 3869]

**97) Samples of scores are said to be independent when, [Question ID = 942]**

1. There is no basis for pairing the data [Option ID = 3767]
2. The experimenter does not know the purpose of research [Option ID = 3765]
3. Their means have similar values [Option ID = 3768]
4. They are gathered by different experimenters, each being unaware of the characteristics of other samples of scores. [Option ID = 3766]

**Correct Answer :-**

- The experimenter does not know the purpose of research [Option ID = 3765]

**98) The following results were obtained from a random sample 100 observations from a bivariate population.  $S_x = 2.45$ ,  $S_y = 6.7$ ,  $r_{xy} = 0.7$  where  $S_x$  and  $S_y$  are sample standard deviation and  $r_{xy}$  is sample correlation coefficient. Compute standard error of regression coefficient of Y on X.**

**[Question ID = 956]**

1. 4.78 [Option ID = 3824]
2. 4.52 [Option ID = 3823]
3. 3.76 [Option ID = 3821]
4. 3.84 [Option ID = 3822]

**Correct Answer :-**

- 3.76 [Option ID = 3821]

**99) As per pecking order theory of capital structure the order of preference is -**

**i. Debt capital**

**ii. External equity capital.**

**iii. Retained earnings. [Question ID = 974]**

1. iii, ii, i [Option ID = 3895]
2. i, ii, iii [Option ID = 3893]
3. iii, i, ii [Option ID = 3896]
4. ii, i, iii [Option ID = 3894]

**Correct Answer :-**

- i, ii, iii [Option ID = 3893]

**100) An official lowering at the value of country's currency relative to another currency, by the country's monetary authority is called: [Question ID = 983]**

1. Appreciation [Option ID = 3929]
2. Open market operation [Option ID = 3932]
3. Depreciation [Option ID = 3930]
4. Devaluation [Option ID = 3931]

**Correct Answer :-**

- Appreciation [Option ID = 3929]

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