

Total No. of Pages : 02

Total No. of Questions : 09

B.Tech.(ME) (2012 Onwards E-II) (Sem.-7)

ENTREPRENEURSHIP

Subject Code : DE/ME-2.9

M.Code : 72015

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTION TO CANDIDATES :

1. **SECTION-A is COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTION-B** contains **FIVE** questions carrying **FIVE** marks each and students have to attempt any **FOUR** questions.
3. **SECTION-C** contains **THREE** questions carrying **TEN** marks each and students have to attempt any **TWO** questions.

SECTION-A

1. **Write briefly :**
 - a. Enterprise and Entrepreneurship.
 - b. Theories of Entrepreneurship.
 - c. Difference between Entrepreneur and Manager.
 - d. Entrepreneurship Development Programmes (EDP).
 - e. Incentives for export oriented units.
 - f. What kind of information required for market and demand analysis?
 - g. Planning the capital structure of a new company.
 - h. Reserve and Surplus (from Financial Management point of view).
 - i. Project and Appraisal Budgeting.
 - j. List of items reserved for SSI.

SECTION-B

2. How important is the role of Government of India and State Government in promoting Entrepreneurship. Support your answer with relevant examples.
3. What do you understand by Financial Support System? Explain the forms of Financial Support System with suitable examples.
4. Explain any two factors which affect the formulation of a Financial Plan inclusive of market and demand analysis.
5. A company uses 300 units of an item per day and the order lead time is 5 days. What should be the level of inventory when a new order is to be placed? Explain this problem numerically assuming other values by your own.
6. List the three basic and best qualities that a good Entrepreneur should have. Explain with the help of an example, how does an Entrepreneur assess the requirements of working capital?

SECTION-C

7. State the significance of promoting Women Entrepreneurship in India. Highlight major problems faced by the using examples.
8. Explain the concept of Social and Commercial Entrepreneurship. What are the responsibilities of an Entrepreneur towards society? Support your answer with example or case study.
9. **ABC** person wants to buy raw materials from **XYZ** for his toy factory. He wants that **XYZ** should take payment after three months. As per the prevailing practice in this industry, he can make payments within six months. Name and explain the source of Finance which **ABC** wants to use. Also, explain two other sources of Finance, which he can have for availing this facility.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.