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JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD MBA II Semester Examinations, June/July-2018 ENTREPRENEURSHIP

Time: 3hours Max.Marks:75

Note: This question paper contains two parts A and B.

Part A is compulsory which carries 25 marks. Answer all questions in Part A.

Part B consists of 5 Units. Answer any one full question from each unit. Each question carries 10 marks and may have a, b, c as sub questions.

PART - A 5×5 Marks = 25

- Give short answers to the following:
 - Types of entrepreneurs.

[5]

b) Internal locus of control

[5] [5]

[10]

c) Franchisingd) Copy right

- [5]
- e) Tolerance to failure in understanding the growth stage
- [5]

PART - B

 $5 \times 10 \text{ Marks} = 50$

 Do entrepreneurs contribute to economic growth? State how do entrepreneurs contribute to economic growth. [10]

OR

- What is the macro view of entrepreneurship? Elaborate on the environmental, financial and displacement school of thought. [10]
- What factors cause stress among entrepreneurs? How can an entrepreneur deal with such kinds of stress effectively? [10]

or

- What factors motivate entrepreneurship? Explain the entrepreneurial model for motivation. [10]
- Explain the different sources for opportunity identification.

or

- Being creative is essential to be successful entrepreneur. What in your opinion are the major components in the creative process? [10]
- How safe is innovation in India? Are IPR's effective in protecting innovation?
 Give examples of cases where there was IPR infringement and companies that won or lost the case.

OR

- 9. Why is industry and competitive analysis important to start a business? What happens if no such analysis is done? [10]
- What is strategic planning? Explain the major steps in strategic planning. [10]

OR

 How can you build an adaptive firm? Explain the different ways of building adaptive firms. [10]

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