

R17
Code No: 743AE
JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD
MBA III Semester Examinations, December - 2018
PERFORMANCE MANAGEMENT SYSTEMS
Time: 3 hours
Max.Marks:75
Note: This question paper contains two parts A and B.

Part A is compulsory which carries 25 marks. Answer all questions in Part A.

Part B consists of 5 Units. Answer any one full question from each unit. Each question carries 10 marks and may have a, b, c as sub questions.

PART - A
5 × 5 Marks = 25

- 1.a) Discuss the scope and advantages of Performance Management. [5]
- b) How to choose a measurement approach to measure performance? [5]
- c) What are the PM skills? [5]
- d) What is Broad Banding? [5]
- e) What is Bench Marking? [5]

PART - B
5 × 10 Marks = 50

2. Explain in detail performance planning and appraisal. [10]
- OR**
3. Discuss the operational problems of PM process. [10]
4. How to gather information in PM? [10]
- OR**
5. What are the types of metrics? Explain. [10]
6. Discuss about PM framework. [10]
- OR**
7. Explain the role of HR professionals in PM. [10]
8. Discuss the reasons for introducing contingent pay plan. [10]
- OR**
9. What are the legal principles affecting PM? Explain. [10]
10. Explain the steps in building high performance work teams. [10]
- OR**
11. What are the reward practices in world class organizations? Explain. [10]

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