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JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD MBA III Semester Examinations, April/May-2019

ENTREPRENEURSHIP Time: 3hours Max.Marks:75 **Note:** This question paper contains two parts A and B. Part A is compulsory which carries 25 marks. Answer all questions in Part A. Part B consists of 5 Units. Answer any one full question from each unit. Each question carries 10 marks and may have a, b, c as sub questions. PART - A 5×5 Marks = 25 1.a) Explain briefly about the impact of entrepreneurship. [5] State the individual entrepreneurial mind-set and personality. [5] b) Write a short note on opportunities identification. c) [5] d) Summarize the concept of patents and copyrights. [5] Interpret the concept of strategic planning. e) [5] PART - B $5 \times 10 \text{ Marks} = 50$ 2. What is the function of entrepreneurs? [10] 3. Explain the role of entrepreneurship in economic development. [10] 4. Describe the entrepreneurial motivational behavior. [10] 5. Examine the various strategies in corporate entrepreneurship. [10] 6. Discuss in details about finding gaps in the market place. [10] 7. Evaluate the various methods to initiate ventures. [10] Explain in details about intellectual property protection. 8. [10] 9. Explain the steps in formulation of entrepreneurial plan. [10] 10. Enumerate the internal growth strategies and external growth strategies. [10] Illustrate the unique managerial concern of growing ventures. 11. [10]

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