

R15**Code No: 723AM****JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD****MBA III Semester Examinations, January-2018****TRAINING AND DEVELOPMENT****Time: 3hours****Max.Marks:75****Note:** This question paper contains two parts A and B.

Part A is compulsory which carries 25 marks. Answer all questions in Part A.

Part B consists of 5 Units. Answer any one full question from each unit. Each question carries 10 marks and may have a, b, c as sub questions.

PART - A**5 × 5 marks = 25**

- 1.a) Discuss the need for aligning training design with learning process. [5]
- b) Describe briefly the concept of design theory. [5]
- c) What are “business games” and explain any two with suitable examples? [5]
- d) Discuss the points to be considered while evaluating a training method. [5]
- e) What is orientation training? [5]

PART - B**5 ×10 Marks = 50**

2. Discuss the need and importance of integrating organizational design with training. [10]

OR

3. Discuss the importance of trainee's motivation and performance in designing the training program. [10]

4. Discuss training need analysis and list out the points to be considered in designing a training program. [10]

OR

5. Discuss the design theory of training in detail. [10]

6. Discuss the importance of choosing an appropriate training method. Explain how an appropriate training method impacts the outcomes. [10]

OR

7. Explain in detail various job training methods. [10]

8. Bring out the rationale for evaluation and comment on the types of training evaluation in detail. [10]

OR

9. Explain the process of implementation of training method. [10]

10. Explain why diversity training is required. [10]

OR

11. What is competency mapping? Explain the need for competency mapping training. [10]

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