R15

Code No: 723AM

JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD
MBA III Semester Examinations, January-2018
TRAINING AND DEVELOPMENT

Time: 3hours   Max.Marks:75

Note: This question paper contains two parts A and B.
Part A is compulsory which carries 25 marks. Answer all questions in Part A.
Part B consists of 5 Units. Answer any one full question from each unit. Each
question carries 10 marks and may have a, b, c as sub questions.

PART - A   5 × 5 marks = 25

1.a) Discuss the need for aligning training design with learning process.   [5]
  b) Describe briefly the concept of design theory.   [5]
  c) What are "business games" and explain any two with suitable examples?   [5]
  d) Discuss the points to be considered while evaluating a training method.   [5]
  e) What is orientation training?   [5]

PART - B   5 ×10 Marks = 50

2.   Discuss the need and importance of integrating organizational design with
     training.   [10]

OR

3.   Discuss the importance of trainee's motivation and performance in designing the
     training program.   [10]

4.   Discuss training need analysis and list out the points to be considered in designing
     a training program.   [10]

OR

5.   Discuss the design theory of training in detail.   [10]

6.   Discuss the importance of choosing an appropriate training method. Explain how
     an appropriate training method impacts the outcomes.   [10]

OR

7.   Explain in detail various job training methods.   [10]

8.   Bring out the rationale for evaluation and comment on the types of training
     evaluation in detail.   [10]

OR

9.   Explain the process of implementation of training method.   [10]

10. Explain why diversity training is required.   [10]

OR

11. What is competency mapping? Explain the need for competency mapping
     training.   [10]

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