

Roll No. Total No. of Pages: 02

Total No. of Questions: 18

B.Tech. (ME) (2012 Onwards E-II) (Sem.-7)

ENTREPRENEURSHIP

Subject Code: DE/ME-2.9 M.Code: 72015

Time: 3 Hrs. Max. Marks: 60

INSTRUCTION TO CANDIDATES:

- SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- 2. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
- 3. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

SECTION-A

Write briefly:

- 1. What do you mean by term 'entrepreneurship'?
- 2. List any two personality characteristics of entrepreneur.
- 3. What is foreign exchange regulation act?
- 4. What is foreign investment?
- 5. What is preliminary screening?
- 6. What is market survey?
- 7. Define reserve and surplus.
- 8. Name any two term loan financial institutions.
- 9. What is the meaning of industrial policy?
- 10. Define break even point.

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SECTION-B

- 11. Discuss the need for promotion of entrepreneurship?
- 12. What is industrial development and regulation act? Discuss incentives for export oriented units.
- 13. What information should be required for market analysis?
- 14. How cost of the project is estimated? What are the main sources of financing?
- 15. What is financial management? Discuss various methods for calculating depreciation.

SECTION-C

- 16. a) Discuss Entrepreneurship Development Programs (EDP).
 - b) Discuss incentives for small scale industry.
- 17. a) How project identification for an existing company is carried out?
 - b) Discuss uncertainties demand forecasting?
- 18. Write short Note on the following:
 - a) Scouting for project ideas.
 - b) Planning the capital structure of a new company.

NOTE: Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

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