



3 X 10 = 30 Marks

- 1. Bring out the merits and dem www.FirstRanker.com www.FirstRanker.com
- 2. Explain the different kinds of business plans and the steps involved in it.
- Explain the various techniques of expansion and diversification of business enterprises.
- Enumerate the various sources of idea generation for entrepreneurs.

## SHORT ESSAY (Answer any Nine)

9 X 5 = 45 Marks

- 5. What are problems faced by entrepreneurs in India?
- 6. Describe four ways, an entrepreneur can evaluate his / her success.
- Briefly explain about resource mobilization.
- 8. Differentiate franchising and licensing
- 9. Write a note on need for entrepreneurship development.
- Schematically explain the marketing plan for business enterprises
- 11. Explain the importance of market survey and analysis for feasibility plan.
- 12. What are the sources of creativity and innovation?
- Write a note on internal and external business environment.
- 14. Explain government policies for enterprise development.

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