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Question Paper Code: CMB001

**Jawaharlal Nehru Technological University Hyderabad**

MBA I Semester End Examinations (Supplementary) - December, 2018

**Regulation: -R16****MANAGEMENT AND ORGANIZATION BEHAVIOUR****Time: 3 Hours****(MBA)****Max Marks: 70****Answer ONE Question from each Unit****All Questions Carry Equal Marks****All parts of the question must be answered in one place only****UNIT – I**

1. (a) Is management Art (or) Science? Bring out the conditions that need to be satisfied by management to be considered as Art (or) Science. [7M]  
(b) What is management? Bring out some of the important characteristics that clearly explain the nature of management. [7M]
2. (a) Explain the elements and principles coined by F.W.Taylor in his scientific management approach. State the limitation of scientific management. [7M]  
(b) Define business environment. Elucidate the controllable and uncontrollable factors that influence the business environment. [7M]

**UNIT – II**

3. (a) Define Decision making. Explain the various quantitative and qualitative techniques of decision making with suitable example. [7M]  
(b) Draw a process chart of planning. Explain each step in planning process with suitable example. [7M]
4. (a) Bring out the key problems in decision making and write down the systems or guidelines for effective decision making. [7M]  
(b) Briefly discuss about the major decision making approaches. [7M]

**UNIT – III**

5. (a) Write a note on functional organization and matrix organisation. Discuss the advantages and disadvantages of functional organizational structure and matrix organisation structure. [7M]  
(b) Explain the new modern organization designs developed and adopted worldwide to adjust with new situations. [7M]
6. (a) Discuss the tangible control standards and intangible control standards in detail. [7M]  
(b) What is balance score card? Discuss its benefits in an organisation. [7M]

**UNIT – IV**

7. (a) "International organizational behavior is concerned with various issues"- what are they? Briefly explain each issue. [7M]  
(b) Explain big five personality trait model and briefly comment on each group of traits with appropriate example. [7M]
8. (a) Elucidate the differences between formal and informal groups. [7M]  
(b) Write a descriptive note on Johari window for mapping personality awareness and to identify several interpersonal skills. [7M]

#### UNIT – V

9. (a) Briefly discuss the differences between formal leaders and informal leaders. [7M]  
(b) Explain McGregor's theory X and theory Y with the managerial assumption and managerial actions. [7M]
10. (a) Bring out the McClelland's achievement theory of motivation and explain the characteristics of each motive. [7M]  
(b) Write a brief note on Maslow's Theory of motivation. [7M]