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Question Paper Code: CMB001

**Jawaharlal Nehru Technological University Hyderabad**

MBA I Semester End Examinations (Supplementary) - May / June, 2018

**Regulation: -R16****Management and Organization Behavior****Time: 3 Hours****(MBA)****Max Marks: 70****Answer ONE Question from each Unit****All Questions Carry Equal Marks****All parts of the question must be answered in one place only****UNIT – I**

1. (a) Define management. Explain the principles of management. [7M]  
(b) Explain the functions of management with examples. [7M]
2. (a) What do you mean by scientific theory. Explain the principles of scientific theory. [7M]  
(b) For successful running of an organization experiments required like science, specialized skills like an art. Justify the statement by supporting your opinion either management is an art or science. [7M]

**UNIT – II**

3. (a) Define problem solving process. Explain the reasons for problem solving techniques. [7M]  
(b) Define planning. Explain various types of planning in detail. [7M]
4. (a) Explain the steps involved in problem solving and decision making. [7M]  
(b) Discuss various internal and external factors that influence the planning in organizations. [7M]

**UNIT – III**

5. (a) Define organization. Explain the steps involved in the organizing process [7M]  
(b) Explain the principles of organizing. Distinguish between formal organization and informal organization. [7M]
6. (a) What are various functional organization structures in detail with an example. [7M]  
(b) Define power. Explain various types of powers and duties in organization. [7M]

**UNIT – IV**

7. (a) What is personality. Explain the big-five personality dimensions. [7M]  
(b) Explain in detail about major considerations in attribution theory of perception. [7M]
8. (a) Discuss the cognitive and learning theories of personality along with examples. [7M]  
(b) Define group. Explain the group cohesiveness. [7M]

UNIT – V

9. (a) What are the various types of leaderships. How leadership styles involved in organization. [7M]  
(b) According to Maslow's hierarchy theory, Explain the steps involved in motivation theory. [7M]
10. (a) Define situational approach. Explain the situational leadership model and Explain characteristics of a good leader. [7M]  
(b) Explain the Herg berg two factors theory of motivation. [7M]