

**BTECH**  
**(SEM VII) THEORY EXAMINATION 2018-19**  
**ENTREPRENEURSHIP DEVELOPMENT**

Time: 3 Hours

Total Marks: 100

Notes: Assume any Missing Data.

**SECTION - A**

1. Attempt all questions in brief.

2x10=20

- a) Define Entrepreneurship.
- b) What is a business plan?
- c) What is meant by fabien entrepreneur?
- d) Define sole proprietorship.
- e) What is the difference between manager and entrepreneur?
- f) Define I.R.R.
- g) What are the different type of account?
- h) Define B.E.P.
- i) What is quality control?
- j) What is excise duty?

**SECTION - B**

2. Attempt any THREE questions:

3x10=30

- a) What is small scale industry? Discuss the importance of small scale industries in economical development of country like India?
- b) What are the govt. policies for the development of small scale industries?
- c) Explain the importance and contents of a business project report. What precaution should be observed while preparing such a report?
- d) "Developing country needs imitative rather than innovative entrepreneurs". Comment?
- e) What is project identification? Explain the internal and external constraints in project identification?

**SECTION - C**

3. Attempt any ONE question:

1x10=10

- a) An entrepreneurship is required to consider a large number of factors for managing a project successfully. Discuss this statement. How is targeting and positioning of a product done?
- b) For a project for which initial investment is Rs.300000 and future cash flows are Rs.60000, Rs.100000, Rs.120000 and Rs.150000 for next 4 years the interest rate is 12%. Calculate NPV.

4. Attempt any ONE question:

1x10=10

- a) What do you understand by Workman's compensation act 1923?
- b) Which are various forms of business ownership? Discuss the salient features of indian Partnership Act.

5. Attempt any ONE question:

1x10=10

- a) For a project for which initial investment is Rs.100000 and future cash flows are Rs 25000, Rs.40000, Rs 50000 and Rs. 30000 for next 4 year the interest rate is 12%. Calculate  
i) BCR ii) I.R.R.  
b) Discuss the growth of S.S.I. In a developing country like India.

6. Attempt any ONE question

1x10=10

- a) Discuss various types of risk involved in entrepreneurship.  
b) Explain factory act,1948.

7. Attempt any ONE question

1x10=10

- a) What are District Industries Centres? Explain the functions of DICs.  
b) What are the various steps to start a S.S.I.?

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