

## DU MA in psychology

Topic:- DU\_J18\_MA\_PSY

**1) When extinction takes place, the conditioned response [Question ID = 3583]**

1. gets stronger [Option ID = 14329]
2. is actively 'unlearned' [Option ID = 14331]
3. will probably never occur [Option ID = 14332]
4. just fades away [Option ID = 14330]

**Correct Answer :-**

- is actively 'unlearned' [Option ID = 14331]

**2) On a \_\_\_\_\_ scale respondents who endorse one statement also agree with milder statements pertinent to the same underlying continuum.**

**[Question ID = 3573]**

1. Guttman [Option ID = 14290]
2. Likert [Option ID = 14289]
3. Thurstone [Option ID = 14291]
4. Osgood [Option ID = 14292]

**Correct Answer :-**

- Guttman [Option ID = 14290]

**3) A form of therapy that applies the principles of reinforcement to bring about desired is called [Question ID = 3550]**

1. Cognitive therapy [Option ID = 14197]
2. Psychoanalysis [Option ID = 14200]
3. Fixed role therapy [Option ID = 14198]
4. Behaviour modification [Option ID = 14199]

**Correct Answer :-**

- Behaviour modification [Option ID = 14199]

**4) Which of the following is NOT a conclusion that can be drawn from the Hawthorne studies?**

**[Question ID = 3593]**

1. Money motivates work group to perform to their full potential the study results [Option ID = 14371]
2. Work groups develop social norms about an acceptable level of output [Option ID = 14369]
3. Social relations at work matter a lot [Option ID = 14370]
4. The mere fact of knowing that they are participating in research can influence [Option ID = 14372]

**Correct Answer :-**

- Money motivates work group to perform to their full potential the study results [Option ID = 14371]

**5) Which of the following is not a method used in descriptive research?**

**[Question ID = 3619]**

1. Case study [Option ID = 14475]
2. Experiment [Option ID = 14474]
3. Survey [Option ID = 14473]
4. Naturalistic observation [Option ID = 14476]

**Correct Answer :-**

- Experiment [Option ID = 14474]

**6) The technique used for children's development takes as a joint activity with adults is known as-**  
**[Question ID = 3553]**

1. Intersubjectivity [Option ID = 14211]
2. Cooperative Learning [Option ID = 14212]
3. Scaffolding [Option ID = 14209]
4. Private Speech [Option ID = 14210]

**Correct Answer :-**

- Scaffolding [Option ID = 14209]

**7) Collecting the same observations or measurement and finding the same results as were found previously is called \_\_\_\_\_. [Question ID = 3622]**

1. Replication [Option ID = 14488]
2. Hypothesis [Option ID = 14486]
3. Data [Option ID = 14487]
4. Variable [Option ID = 14485]

**Correct Answer :-**

- Replication [Option ID = 14488]

**8) The \_\_\_\_\_ encompasses connection between micro-systems [Question ID = 30915]**

1. Macrosystem [Option ID = 63655]
2. Exosystem [Option ID = 63653]
3. Mesosystem [Option ID = 63652]
4. Chronosystem [Option ID = 63654]

**Correct Answer :-**

- Mesosystem [Option ID = 63652]

**9) The sequence of stages of oral reasoning identified by Kohlberg are**

**[Question ID = 3611]**

1. Preconventional, conventional, postconventional [Option ID = 14443]
2. Preconceptual, conceptual, postconceptual [Option ID = 14441]
3. Preoperational, operational, postoperational [Option ID = 14442]
4. Preconformist, confirmst, postconfirmist [Option ID = 14444]

**Correct Answer :-**

- Preconventional, conventional, postconventional [Option ID = 14443]

**10) A stimulus associated with the delivery of reinforcement when an appropriate response is made is known as [Question ID = 3584]**

1. reinforce [Option ID = 14333]
2. controlled stimulus [Option ID = 14335]
3. discriminative stimulus [Option ID = 14336]
4. discriminated reinforce [Option ID = 14334]

**Correct Answer :-**

- discriminative stimulus [Option ID = 14336]

**11) Which form of therapy places emphasis on the assumption that maladaptive thoughts are the basis of many psychological disorders [Question ID = 3566]**

1. Rational-emotive therapy [Option ID = 14261]
2. Psychoanalysis [Option ID = 14263]
3. Client centred therapy [Option ID = 14264]
4. Behaviour therapy [Option ID = 14262]

**Correct Answer :-**

- Rational-emotive therapy [Option ID = 14261]

**12) The existence of seventh primary emotion suggested by some theorists is [Question ID = 3616]**

1. Outrage [Option ID = 14462]
2. Gratitude [Option ID = 14464]
3. Contempt [Option ID = 14461]
4. Frustration [Option ID = 14463]

**Correct Answer :-**

- Contempt [Option ID = 14461]

**13) The term egocentrism refers to children's [Question ID = 3580]**

1. Lack of a well developed superego [Option ID = 14317]
2. Persistent selfishness [Option ID = 14318]
3. inability to conserve [Option ID = 14320]
4. Tendency to see things only from their own perspective [Option ID = 14319]

**Correct Answer :-**

- Tendency to see things only from their own perspective [Option ID = 14319]

**14) infant attachment has been explained in terms of all of the following except [Question ID = 3581]**

1. innate behaviour [Option ID = 14323]
2. Imprint [Option ID = 14321]
3. comfort contact [Option ID = 14322]
4. rational thought [Option ID = 14324]

**Correct Answer :-**

- rational thought [Option ID = 14324]

**15) The structures that make up the immune system are [Question ID = 3568]**

1. Carcinogens [Option ID = 14272]
2. Neuroendocrine system [Option ID = 14270]
3. Psychoneuroimmunology [Option ID = 14271]
4. Immune system [Option ID = 14269]

**Correct Answer :-Full marks given to all who have attempted the question**

**16) The study of an individual perception and use of space, including territorial space, is called [Question ID = 30928]**

1. Paralanguage [Option ID = 63707]
2. Proxemics [Option ID = 63705]
3. Dialectic [Option ID = 63706]
4. Kinesics [Option ID = 63704]

**Correct Answer :-**

- Proxemics [Option ID = 63705]

**17) Thematic Apperception Test is based upon the defense mechanism of- [Question ID = 3578]**

1. Projection [Option ID = 14311]
2. Sublimation [Option ID = 14312]
3. Reaction Formation [Option ID = 14310]
4. Repression [Option ID = 14309]

**Correct Answer :-**

- Projection [Option ID = 14311]

**18) While teaching a dog how to shake hands, which of the following reinforcement schedule would facilitate the most rapid learning? [Question ID = 3606]**

1. fixed ratio [Option ID = 14422]
2. variable ratio [Option ID = 14423]
3. continuous [Option ID = 14421]
4. variable interval [Option ID = 14424]

**Correct Answer :-**

- continuous [Option ID = 14421]

**19) A fixed interval schedule is one that is based on a [Question ID = 3559]**

1. Varying number of responses [Option ID = 14235]
2. Varying period of time [Option ID = 14236]

3. Set number of responses [Option ID = 14233]
4. Set period of time [Option ID = 14234]

**Correct Answer :-**

- Set period of time [Option ID = 14234]

**20) Individuals prone to depression often make \_\_\_\_\_ and \_\_\_\_\_ attribution for their problems**

**[Question ID = 3569]**

1. Internal, stable [Option ID = 14273]
2. Internal, unstable [Option ID = 14274]
3. External, unstable [Option ID = 14276]
4. External, stable [Option ID = 14275]

**Correct Answer :-**

- Internal, stable [Option ID = 14273]

**21) During a normal night's sleep, how many times do we pass through the different stages of sleep? [Question ID = 3605]**

1. 8–11 [Option ID = 14420]
2. 2–3 [Option ID = 14418]
3. 2 [Option ID = 14417]
4. 4–7 [Option ID = 14419]

**Correct Answer :-**

- 4–7 [Option ID = 14419]

**22) The lobe mostly concerned in keeping us physically oriented in our environment is [Question ID = 3556]**

1. Frontal [Option ID = 14224]
2. Parietal [Option ID = 14223]
3. Dorsal [Option ID = 14221]
4. Temporal [Option ID = 14222]

**Correct Answer :-**

- Parietal [Option ID = 14223]

**23) Self-actualization over concern with attractiveness ; tendency to irritability; temper outbursts if attention seeking is frustrated are symptoms of [Question ID = 30917]**

1. Narcissistic Personality Disorder [Option ID = 63662]
2. Histrionic Personality Disorder [Option ID = 63660]
3. Anorexia Nervosa [Option ID = 63661]
4. Obsessive –Compulsive disorder [Option ID = 63663]

**Correct Answer :-**

- Histrionic Personality Disorder [Option ID = 63660]

**24) the investment of psychic energy in an object or person is [Question ID = 3551]**

1. cathexis [Option ID = 14202]
2. displacement [Option ID = 14204]
3. free association [Option ID = 14203]
4. catharsis [Option ID = 14201]

**Correct Answer :-**

- cathexis [Option ID = 14202]

**25) \_\_\_\_\_ is Learning or strengthening behaviour of others, and the consequences of that behaviour, rather than experiencing the reinforcement or consequences directly**

**[Question ID = 3549]**

1. Vicarious reinforcement [Option ID = 14194]
2. Modelling [Option ID = 14195]
3. Observational learning [Option ID = 14193]
4. Disinhibition [Option ID = 14196]

**Correct Answer :-**

- Vicarious reinforcement [Option ID = 14194]

**26) The fact that the things people want and value most-good jobs, nice homes, high status-are always in short supply. It serves as foundation for what is perhaps the most oldest explanation of prejudice \_\_\_\_\_. [Question ID = 30926]**

1. Norm violation theory [Option ID = 63697]
2. Identity theory [Option ID = 63699]
3. Realistic conflict theory [Option ID = 63696]
4. Intergroup conflict theory [Option ID = 63698]

**Correct Answer :-**

- Realistic conflict theory [Option ID = 63696]
- Intergroup conflict theory [Option ID = 63698]

**27) Cultural harmony and reducing the salience of group identities can be achieved through, which of the following attempts at re-categorization? [Question ID = 30924]**

1. Forgiveness [Option ID = 63691]
2. Segregation of shared spaces [Option ID = 63689]
3. Appealing to Humanity [Option ID = 63690]
4. Third Party Intervention [Option ID = 63688]

**Correct Answer :-**

- Appealing to Humanity [Option ID = 63690]

**28) the current approach to psychology most closely aligned with the structuralists in its interest in topics like consciousness, mental imagery and thought process is [Question ID = 3555]**

1. neuroscience [Option ID = 14220]
2. cognitive psychology [Option ID = 14219]

3. behaviourism [Option ID = 14217]
4. functionalism [Option ID = 14218]

**Correct Answer :-**

- cognitive psychology [Option ID = 14219]

**29) Individuals labelled as psychopaths are suffering from [Question ID = 3563]**

1. Schizophrenia [Option ID = 14251]
2. Antisocial personality disorder [Option ID = 14250]
3. Borderline personality disorder [Option ID = 14249]
4. Obsessive-compulsive disorder [Option ID = 14252]

**Correct Answer :-**

- Antisocial personality disorder [Option ID = 14250]

**30) Prolonged use of antipsychotic drugs can bring on a neurological condition characterised by uncontrollable facial twitches and grimaces known as**

**[Question ID = 3567]**

1. Dementia [Option ID = 14267]
2. Tardive dyskinesia [Option ID = 14268]
3. Twitch syndrome [Option ID = 14265]
4. Muscular atrophy [Option ID = 14266]

**Correct Answer :-**

- Tardive dyskinesia [Option ID = 14268]

**31) Directly observable characteristics are called [Question ID = 3574]**

1. Phenotypes [Option ID = 14293]
2. Chromosomes [Option ID = 14295]
3. Epigenesis [Option ID = 14296]
4. Genotypes [Option ID = 14294]

**Correct Answer :-**

- Phenotypes [Option ID = 14293]

**32) An independent variable that varies along with the ones of interest and could be the actual basis for what you are measuring is called \_\_\_\_\_. [Question ID = 3623]**

1. Dependent [Option ID = 14490]
2. Independent [Option ID = 14491]
3. Confound [Option ID = 14492]
4. Control [Option ID = 14489]

**Correct Answer :-**

- Confound [Option ID = 14492]

**The socio-cognitive approach to personality suggests the idea that one's experiences can [Question ID = 3561]**

1. Encourage personality to remain stable [Option ID = 14241]
2. Affect both personality stability and change [Option ID = 14243]
3. Eliminate the effects of biology on personality [Option ID = 14244]
4. Brings about change in personality [Option ID = 14242]

**Correct Answer :-**

- Affect both personality stability and change [Option ID = 14243]

**34) In which of the following therapies clients are encouraged to express their true thoughts and feelings and become their true selves in [Question ID = 3564]**

1. Psychodynamic therapy [Option ID = 14254]
2. Psychoanalysis [Option ID = 14253]
3. Behaviour therapy [Option ID = 14255]
4. Client-centred therapy [Option ID = 14256]

**Correct Answer :-**

- Client-centred therapy [Option ID = 14256]

**35) The first step in developing a training program includes [Question ID = 3587]**

1. Designing the training program [Option ID = 14346]
2. Training needs analysis [Option ID = 14348]
3. Evaluating the training program [Option ID = 14347]
4. choosing the training method [Option ID = 14345]

**Correct Answer :-**

- Training needs analysis [Option ID = 14348]

**36) Oversimplified attitudes about the entire groups of people are called [Question ID = 3571]**

1. Prejudices [Option ID = 14284]
2. Stereotypes [Option ID = 14281]
3. Prototypes [Option ID = 14282]
4. Negative instances [Option ID = 14283]

**Correct Answer :-**

- Stereotypes [Option ID = 14281]

**37) Aphasia is neurobiological disorder symptomatized is [Question ID = 3557]**

1. Difficulty localising objects in space [Option ID = 14225]
2. Language breakdown [Option ID = 14227]
3. Inability to recognize people from their faces [Option ID = 14226]
4. Insensitivity to pain [Option ID = 14228]

**Correct Answer :-**

- Language breakdown [Option ID = 14227]



**38) The cerebral cortex is divided into two split halves known as the right and the left [Question ID = 3558]**

1. Cerebellum [Option ID = 14231]
2. Corpus Callosum [Option ID = 14232]
3. Cortices [Option ID = 14229]
4. Cerebral hemispheres [Option ID = 14230]

**Correct Answer :-**

- Cerebral hemispheres [Option ID = 14230]

**39) Psychologists in the area of \_\_\_\_\_ focus on man machine interaction, physical fatigue and strain and workplace design**

**[Question ID = 30934]**

1. Training in development [Option ID = 63729]
2. Industrial psychology [Option ID = 63728]
3. Developmental Psychology [Option ID = 63731]
4. Ergonomics [Option ID = 63730]

**Correct Answer :-**

- Ergonomics [Option ID = 63730]

**40) Therapies that focus on the self talk, problem-solving strategies and belief systems of clients are referred to as .....therapies [Question ID = 3565]**

1. Cognitive [Option ID = 14260]
2. Psychodynamic [Option ID = 14258]
3. Psychoanalytical [Option ID = 14257]
4. Behavioural [Option ID = 14259]

**Correct Answer :-**

- Cognitive [Option ID = 14260]

**41) Geetanjali conforms to the idea of visiting a museum as most people in her class have voted for the same. The basis of her conformity is -**

**[Question ID = 3603]**

1. Ignorance [Option ID = 14410]
2. Callousness [Option ID = 14411]
3. Normative [Option ID = 14412]
4. Informational [Option ID = 14409]

**Correct Answer :-**

- Normative [Option ID = 14412]

**42) A friend mentions to you that "she remembers everything that ever happens to her." What concept from memory research most directly contradicts this belief? [Question ID = 3608]**

1. recovered memory [Option ID = 14432]

2. selective attention [Option ID = 14429]
3. Eidetic memory [Option ID = 14430]
4. constructive memory [Option ID = 14431]

**Correct Answer :-**

- selective attention [Option ID = 14429]

**43) When a large number of persons respond to questions about their attitudes or behavior, it is called [Question ID = 30919]**

1. Survey method [Option ID = 63670]
2. Systematic observation [Option ID = 63668]
3. Experimental method [Option ID = 63671]
4. Correlational method [Option ID = 63669]

**Correct Answer :-**

- Survey method [Option ID = 63670]

**44) When a group of employees who work on voluntarily on company time to address work related problems such as quality control, cost reduction, production, planning, product designing and techniques are called [Question ID = 30918]**

1. Quality Circles [Option ID = 63664]
2. Kaizens [Option ID = 63666]
3. Employees Assistance [Option ID = 63665]
4. ISO 9000 [Option ID = 63667]

**Correct Answer :-**

- Quality Circles [Option ID = 63664]

**45) The brain structure that plays an important role in feelings of hunger is [Question ID = 3614]**

1. hippocampus [Option ID = 14455]
2. hypothalamus [Option ID = 14456]
3. parietal lobe [Option ID = 14453]
4. thalamus [Option ID = 14454]

**Correct Answer :-**

- hypothalamus [Option ID = 14456]

**46) In a scientific method, specifying a problem involves [Question ID = 3627]**

1. Collecting Data [Option ID = 14505]
2. Defining the variable [Option ID = 14508]
3. Posing questions about the phenomenon [Option ID = 14507]
4. Analyzing Data [Option ID = 14506]

**Correct Answer :-**

- Posing questions about the phenomenon [Option ID = 14507]

**47) In experimental design, the variable that is manipulated is the \_\_\_\_\_ . [Question ID = 3620]**

1. Independent [Option ID = 14478]
2. Confounding [Option ID = 14480]
3. Dependent [Option ID = 14477]
4. Control [Option ID = 14479]

**Correct Answer :-**

- Independent [Option ID = 14478]

**48) a persons view of his or her own worth is called [Question ID = 3617]**

1. self-esteem [Option ID = 14468]
2. self-efficacy [Option ID = 14466]
3. self-actualization [Option ID = 14465]
4. self-concept [Option ID = 14467]

**Correct Answer :-**

- self-esteem [Option ID = 14468]

**49) \_\_\_\_\_ skills relate to a leader's knowledge and ability in any organizational functional area. [Question ID = 3599]**

1. Interpersonal [Option ID = 14395]
2. Technical [Option ID = 14396]
3. Managerial [Option ID = 14394]
4. Conceptual [Option ID = 14393]

**Correct Answer :-**

- Technical [Option ID = 14396]

**50) \_\_\_\_\_ validity is determined by the degree to which the questions or items on a test are representative of the universe of behaviour the test was designed to sample. [Question ID = 3576]**

1. Convergent [Option ID = 14303]
2. Concurrent validity [Option ID = 14301]
3. Criterion [Option ID = 14302]
4. Content [Option ID = 14304]

**Correct Answer :-**

- Content [Option ID = 14304]

**51) Our belief that social influence plays a smaller role in shaping our own action than it does in shaping the actions of others is known as- [Question ID = 30931]**

1. Auto-kinetic phenomenon [Option ID = 63719]
2. Normative Social Influence [Option ID = 63717]
3. Cognitive Dissonance [Option ID = 63716]
4. Introspection Illusion [Option ID = 63718]

**Correct Answer :-**

- Introspection Illusion [Option ID = 63718]

**52) Just before the doors of the elevator close, Sheela, a classmate you dislike, enters the elevator. You immediately leave, whispering about having forgotten something. Your behavior will have a consequence of \_\_\_\_\_ for you. [Question ID = 3607]**

1. punishment [Option ID = 14426]
2. shaping [Option ID = 14428]
3. positive reinforcement [Option ID = 14425]
4. negative reinforcement [Option ID = 14427]

**Correct Answer :-**

- negative reinforcement [Option ID = 14427]

**53) Arrange the steps followed in Behavior Modelling method of training in the correct order [Question ID = 3588]**

1. Social reinforcement, Role playing, modelling, transfer of training [Option ID = 14351]
2. Modelling, role playing, social reinforcement, transfer of training [Option ID = 14349]
3. Modelling, role playing, transfer of training, social reinforcement [Option ID = 14352]
4. Role playing, modelling, social reinforcement, transfer of training [Option ID = 14350]

**Correct Answer :-**

- Modelling, role playing, social reinforcement, transfer of training [Option ID = 14349]

**54) Odd-even method of splitting the test in order to estimate split-half reliability is most appropriate for [Question ID = 3579]**

1. Projective tests [Option ID = 14315]
2. Neuro-psychological tests [Option ID = 14316]
3. Power tests [Option ID = 14313]
4. Speed tests [Option ID = 14314]

**Correct Answer :-**

- Power tests [Option ID = 14313]

**55) Leader Behavior Description Questionnaire led to the emergence of which dimensions of leadership? [Question ID = 3596]**

1. Concern for people and concern for task [Option ID = 14383]
2. Consideration and initiating structure [Option ID = 14384]
3. Autocratic and democratic [Option ID = 14381]
4. Task oriented and relationship oriented [Option ID = 14382]

**Correct Answer :-**

- Consideration and initiating structure [Option ID = 14384]

**56) The four basic techniques for Freudian psychoanalysis are [Question ID = 3548]**

1. Free association, analysis of transference, analysis of resistance, analysis of systematic desensitization. [Option ID = 14192]
2. Free association, analysis of dreams, analysis of congruency, analysis of resistance [Option ID = 14190]
3. Free association, analysis of resistance, analysis of shaping, analysis of dreams [Option ID = 14191]
4. Free association, Analysis of dreams Analysis of resistance ,Analysis of transference [Option ID = 14189]

**Correct Answer :-**

- Free association, Analysis of dreams Analysis of resistance ,Analysis of transference [Option ID = 14189]

**57) A measure of validity that compares to a different, valid procedure is called \_\_\_\_\_. [Question ID = 3624]**

1. Content Validity [Option ID = 14494]
2. Construct Validity [Option ID = 14493]
3. Criterion Validity [Option ID = 14495]
4. Face Validity [Option ID = 14496]

**Correct Answer :-**

- Criterion Validity [Option ID = 14495]

**58) Which theory explains why people reduce their output when they feel unfairly treated [Question ID = 3589]**

1. Herzberg's theory [Option ID = 14353]
2. Expectancy theory [Option ID = 14356]
3. Goal setting theory [Option ID = 14355]
4. Equity theory [Option ID = 14354]

**Correct Answer :-**

- Equity theory [Option ID = 14354]

**59) In a \_\_\_\_\_ the performance of each examinee is interpreted in reference to a relevant standardization sample. [Question ID = 3575]**

1. Aptitude test [Option ID = 14300]
2. Criterion-referenced test [Option ID = 14298]
3. Group test [Option ID = 14299]
4. Norm-referenced test [Option ID = 14297]

**Correct Answer :-**

- Norm-referenced test [Option ID = 14297]

**60) Colour blindness and colour afterimages are best explained by [Question ID = 3604]**

1. opponent-process theory [Option ID = 14415]
2. visible hue theory [Option ID = 14414]
3. trichromatic theory [Option ID = 14413]
4. binocular disparity theory [Option ID = 14416]

**Correct Answer :-**

- opponent-process theory [Option ID = 14415]

**61) Token economy is based on the principle of [Question ID = 3560]**

1. Secondary reinforcement [Option ID = 14239]
2. Punishment [Option ID = 14237]
3. Primary reinforcement [Option ID = 14238]
4. Observational learning [Option ID = 14240]

**Correct Answer :-**

- Secondary reinforcement [Option ID = 14239]

**62) When belief, expectations, or habits alter how participants in a study respond is called \_\_\_\_\_.** [Question ID = 3625]

1. Research Validity [Option ID = 14499]
2. Research Bias [Option ID = 14498]
3. Research hypothesis [Option ID = 14497]
4. Placebo Research [Option ID = 14500]

**Correct Answer :-**

- Research Bias [Option ID = 14498]

**63) A final barrier that prevents women as a group from reaching top positions at the work place is known as**

**[Question ID = 3577]**

1. Stereotyping [Option ID = 14306]
2. Gender role norms [Option ID = 14308]
3. Glass ceiling [Option ID = 14307]
4. Glass cliff effect [Option ID = 14305]

**Correct Answer :-**

- Glass ceiling [Option ID = 14307]

**64) Multimodal therapy( Lazrus,1981) is an example of** [Question ID = 30921]

1. Gestalt Therapy [Option ID = 63678]
2. Electicism and Integration [Option ID = 63676]
3. Existentialist-humanist Therapy [Option ID = 63679]
4. Psychonalaytic Psychotherapy [Option ID = 63677]

**Correct Answer :-**

- Electicism and Integration [Option ID = 63676]

**65) Disorder for a short in duration is called \_\_\_\_\_.** [Question ID = 30923]

1. Acute [Option ID = 63685]
2. Chronic [Option ID = 63684]
3. Moderate [Option ID = 63687]
4. Mild [Option ID = 63686]

**Correct Answer :-**

- Acute [Option ID = 63685]

**66) \_\_\_\_\_ glands of the body, producing a variety of hormones that regulate or control the other endocrine glands.** [Question ID = 30922]

1. Gonadal gland [Option ID = 63681]

2. Thyroid gland [Option ID = 63680]
3. Adrenal gland [Option ID = 63683]
4. Pituitary gland [Option ID = 63682]

**Correct Answer :-**

- Pituitary gland [Option ID = 63682]

**67) \_\_\_\_\_ are concise ways of summarizing properties of sets of numbers. [Question ID = 3621]**

1. Descriptive statistics [Option ID = 14482]
2. Meta analysis [Option ID = 14481]
3. Inferential statistics [Option ID = 14483]
4. Statistical significance [Option ID = 14484]

**Correct Answer :-**

- Descriptive statistics [Option ID = 14482]

**68) Hypothesis is different from theories as [Question ID = 3554]**

1. Only hypotheses are used to explain behaviour [Option ID = 14213]
2. Only hypothesis can be tested [Option ID = 14215]
3. Research tests theories rather than hypotheses [Option ID = 14216]
4. Theories are generally are broader than hypotheses [Option ID = 14214]

**Correct Answer :-**

- Only hypothesis can be tested [Option ID = 14215]
- Theories are generally are broader than hypotheses [Option ID = 14214]

**69) Trans-cranial magnetic stimulation (TMS) is a treatment for [Question ID = 30933]**

1. Internet Addiction Disorder [Option ID = 63727]
2. Phobias [Option ID = 63726]
3. Schizoid personality disorder [Option ID = 63724]
4. Depression [Option ID = 63725]

**Correct Answer :-**

- Depression [Option ID = 63725]

**70) There are incompatible demands on the role incumbent [Question ID = 3592]**

1. Role overload [Option ID = 14365]
2. Role erosion [Option ID = 14367]
3. Role conflict [Option ID = 14368]
4. Role ambiguity [Option ID = 14366]

**Correct Answer :-**

- Role conflict [Option ID = 14368]

**71) Job enrichment is a technique for \_\_\_\_\_ loading of the job. [Question ID = 3586]**

1. Horizontal [Option ID = 14342]
2. Vertical [Option ID = 14341]
3. diagonal [Option ID = 14344]
4. Lateral [Option ID = 14343]

**Correct Answer :-**

- Vertical [Option ID = 14341]

**72) The time span of STM is [Question ID = 3585]**

1. 28-30 seconds [Option ID = 14337]
2. 22-25 seconds [Option ID = 14338]
3. 5-10 seconds [Option ID = 14340]
4. 18-20 seconds [Option ID = 14339]

**Correct Answer :-**

- 28-30 seconds [Option ID = 14337]
- 22-25 seconds [Option ID = 14338]
- 18-20 seconds [Option ID = 14339]

**73) Which of the following is most appropriate for the metaphor the 'melting pot' [Question ID = 30925]**

1. Diversity and Culture [Option ID = 63692]
2. Aggression and Violence [Option ID = 63694]
3. Socialization and Roles [Option ID = 63695]
4. Stress and Burnout [Option ID = 63693]

**Correct Answer :-**

- Diversity and Culture [Option ID = 63692]

**74) Which of the following cannot be used to describe the spread of values in a distribution of data? [Question ID = 3626]**

1. The standard Deviation [Option ID = 14503]
2. Measures of variability [Option ID = 14502]
3. The mean [Option ID = 14504]
4. The range [Option ID = 14501]

**Correct Answer :-**

- The mean [Option ID = 14504]

**75) Most prenatal influences on humans are genetic or hormonal in origin except for [Question ID = 3610]**

1. parents' level of education about fetal development [Option ID = 14439]
2. stress on the mother [Option ID = 14438]
3. family history of mental illness [Option ID = 14440]
4. teratogens [Option ID = 14437]

**Correct Answer :-**

- teratogens [Option ID = 14437]



**76) Rajiv is always unsure of his decisions-major or minor and looks forward to constant validation from his wife. The style of attachment exhibited by Rajiv is called- [Question ID = 30929]**

1. Insecure attachment style [Option ID = 63709]
2. Pre-occupied attachment style [Option ID = 63708]
3. Secure attachment style [Option ID = 63710]
4. Dismissing attachment style [Option ID = 63711]

**Correct Answer :-**

- Insecure attachment style [Option ID = 63709]

**77) Hysteria is characterised by [Question ID = 3562]**

1. Uncontrollable ranting and raving [Option ID = 14246]
2. Inappropriate laughter or tears [Option ID = 14248]
3. Physical symptoms without any discernible physical basis [Option ID = 14245]
4. Hallucinations and delusions [Option ID = 14247]

**Correct Answer :-**

- Physical symptoms without any discernible physical basis [Option ID = 14245]

**78) Motives like need to spend time with others or to influence others are known as \_\_\_\_\_ motives**

**[Question ID = 3613]**

1. Physiological [Option ID = 14450]
2. Social [Option ID = 14451]
3. Extrinsic [Option ID = 14449]
4. Power [Option ID = 14452]

**Correct Answer :-**

- Social [Option ID = 14451]

**79) Neurological studies on positive affect and fearful distress dimensions of temperament suggest that shy children- [Question ID = 3572]**

1. React Positively to and Approach novel stimulus [Option ID = 14286]
2. React Negatively to and Withdraw from novel stimulus [Option ID = 14285]
3. React Negatively to and Approach novel stimulus [Option ID = 14287]
4. React Positively to and Withdraw from novel stimulus [Option ID = 14288]

**Correct Answer :-**

- React Negatively to and Withdraw from novel stimulus [Option ID = 14285]

**80) Which theory propounds that employees are uninterested to work and have to be goaded to do so? [Question ID = 3600]**

1. Theory Z [Option ID = 14399]
2. Theory C [Option ID = 14400]
3. Theory Y [Option ID = 14397]

4. Theory X [Option ID = 14398]

**Correct Answer :-**

- Theory X [Option ID = 14398]

**81) Which of the following is not a type dichotomy in Myers and Briggs Type Indicator test of personality? [Question ID = 3590]**

1. Judging – perceiving [Option ID = 14360]
2. Neuroticism-emotional stability [Option ID = 14359]
3. Thinking-feeling [Option ID = 14357]
4. Extraversion-introversion [Option ID = 14358]

**Correct Answer :-**

- Neuroticism-emotional stability [Option ID = 14359]

**82) .....is the disorder which typically involves uncontrollable head movements with accompanying sounds such as grunts, clicks, yelps, sniffs or words. [Question ID = 3552]**

1. Pervasive developmental disorder [Option ID = 14206]
2. Functional enuresis [Option ID = 14207]
3. Tourett's disorder [Option ID = 14205]
4. Ecnopresis [Option ID = 14208]

**Correct Answer :-**

- Tourett's disorder [Option ID = 14205]

**83) Hopelessness theory is an attempt to explain [Question ID = 3570]**

1. Depression [Option ID = 14278]
2. Schizophrenia [Option ID = 14277]
3. Anxiety disorder [Option ID = 14279]
4. Personality disorder [Option ID = 14280]

**Correct Answer :-**

- Depression [Option ID = 14278]

**84) Prozac usually used as an anti-depressant drug belongs to [Question ID = 30927]**

1. Serotonin and Norepinephrine Reuptake Inhibitors(SNRIs) [Option ID = 63701]
2. MAO inhibitors [Option ID = 63702]
3. Tricyclic antidepressants [Option ID = 63703]
4. Selective serotonin Re-uptake Inhibitors(SSRIs) [Option ID = 63700]

**Correct Answer :-**

- Selective serotonin Re-uptake Inhibitors(SSRIs) [Option ID = 63700]

**85) According to Bass' Full Range Model of Leadership which of the following is a feature of transactional leadership? [Question ID = 3598]**

1. Individualized consideration [Option ID = 14390]
2. Laissez faire [Option ID = 14392]

3. Intellectual stimulation [Option ID = 14391]
4. Contingent reward [Option ID = 14389]

**Correct Answer :-**

- Contingent reward [Option ID = 14389]

**86) According to Erikson, the central development task of adolescence concerns [Question ID = 3612]**

1. Integrity [Option ID = 14446]
2. Industry [Option ID = 14445]
3. Identity [Option ID = 14448]
4. Intimacy [Option ID = 14447]

**Correct Answer :-**

- Identity [Option ID = 14448]

**87) According to Herzberg's two-factor theory, which of the following is a Hygiene factor? [Question ID = 3601]**

1. Skill variety [Option ID = 14403]
2. Status [Option ID = 14401]
3. Opportunity for decision making [Option ID = 14404]
4. Autonomy [Option ID = 14402]

**Correct Answer :-**

- Status [Option ID = 14401]

**88) The Yerkes-Dodson law predicts that most people would perform an easy task best if they are at a [Question ID = 3609]**

1. high level of arousal [Option ID = 14435]
2. low level of arousal [Option ID = 14434]
3. optimal level of arousal [Option ID = 14433]
4. state of homeostasis [Option ID = 14436]

**Correct Answer :-**

- high level of arousal [Option ID = 14435]

**89) While constructing a test and item writing, it is a common error, there the question or the item touches upon more than one issue; however the response option is only one. Such items are referred to as [Question ID = 30932]**

1. Leading questions [Option ID = 63722]
2. Double -barrelled questions [Option ID = 63721]
3. Open-ended questions [Option ID = 63723]
4. Reverse coding questions [Option ID = 63720]

**Correct Answer :-**

- Double -barrelled questions [Option ID = 63721]

90)

According to Hofstede, \_\_\_\_\_ dimension characterizes tolerance for ambiguity.  
[Question ID = 3594]

1. Masculinity [Option ID = 14376]
2. Individualism [Option ID = 14373]
3. Power distance [Option ID = 14374]
4. Uncertainty avoidance [Option ID = 14375]

**Correct Answer :-**

- Uncertainty avoidance [Option ID = 14375]

**91) According to the earliest theories of hunger, the primary signal that motivates us to eat is**  
[Question ID = 3615]

1. food in the mouth [Option ID = 14457]
2. the firing of neurons in the brain [Option ID = 14459]
3. the sight of food [Option ID = 14460]
4. stomach contraction [Option ID = 14458]

**Correct Answer :-**

- stomach contraction [Option ID = 14458]

**92) According to formulation of Peter Drucker, the goal setting is applicable to all employees having a clear influence over the goal setting process. This is known as** [Question ID = 30920]

1. CEO [Option ID = 63673]
2. MBO [Option ID = 63672]
3. ACR [Option ID = 63675]
4. PAS [Option ID = 63674]

**Correct Answer :-**

- MBO [Option ID = 63672]

**93) According to Lewin's force field analysis, in order to bring about a change** [Question ID = 3602]

1. Forces opposing change should be reduced [Option ID = 14407]
2. Forces resisting the change should be increased [Option ID = 14405]
3. Forces driving change should not be enhanced [Option ID = 14408]
4. Forces driving change should be reduced [Option ID = 14406]

**Correct Answer :-**

- Forces opposing change should be reduced [Option ID = 14407]

**94) According to Allen and Meyer, which type of Organizational commitment is characterized by a sense of obligation to stay in the organization because it is the right thing to do?** [Question ID = 3591]

1. Intrinsic commitment [Option ID = 14364]
2. Continuance commitment [Option ID = 14363]
3. Normative commitment [Option ID = 14362]
4. Affective commitment [Option ID = 14361]

**Correct Answer :-**

- Normative commitment [Option ID = 14362]

**95) According to Hershey and Blanchard Situational Leadership Theory, which of the following leadership style will be effective for followers who are high on both job and psychological maturity? [Question ID = 3597]**

1. Selling [Option ID = 14386]
2. Telling [Option ID = 14387]
3. Participating [Option ID = 14388]
4. Delegating [Option ID = 14385]

**Correct Answer :-**

- Delegating [Option ID = 14385]

**96) According to Kohlberg gender development moves through the following stages- [Question ID = 30916]**

1. Oral, Anal, Phallic, Latency, Genital [Option ID = 63659]
2. Pre-conventional, Conventional, Post-conventional [Option ID = 63656]
3. Sensory-motor, Pre-operational, Concrete-operational, Formal-operational [Option ID = 63657]
4. Labeling, Stability, Consistency [Option ID = 63658]

**Correct Answer :-**

- Labeling, Stability, Consistency [Option ID = 63658]

**97) A researcher while investigating the effect of coffee on sleep patterns of individuals concludes that there is no impact of coffee on sleep pattern. What may be inferred about his conclusion?**

**[Question ID = 30930]**

1. He rejected  $H_0$  while it was true [Option ID = 63714]
2. He retained  $H_0$  while it was false [Option ID = 63712]
3. He accepted  $H_0$  while it was true [Option ID = 63713]
4. He accepted  $H_0$  while it was false [Option ID = 63715]

**Correct Answer :-**

- He retained  $H_0$  while it was false [Option ID = 63712]
- He accepted  $H_0$  while it was true [Option ID = 63713]
- He accepted  $H_0$  while it was false [Option ID = 63715]

**98) The measure of central tendency most affected by the presence of extreme value is the \_\_\_\_\_. [Question ID = 3618]**

1. Mode [Option ID = 14472]
2. Median [Option ID = 14471]
3. Frequency [Option ID = 14469]
4. Mean [Option ID = 14470]

**Correct Answer :-**

- Mean [Option ID = 14470]

99) The multiple choice test is to tab the measure of memory dealing with [Question ID = 3582]

1. recognition [Option ID = 14326]
2. reconstruction [Option ID = 14328]
3. relearning [Option ID = 14327]
4. recall [Option ID = 14325]

**Correct Answer :-**

- recognition [Option ID = 14326]

100) The match between individual and organizational expectations is called [Question ID = 3595]

1. Person job fit [Option ID = 14380]
2. Psychological contract [Option ID = 14378]
3. Person organization fit [Option ID = 14379]
4. Performance management [Option ID = 14377]

**Correct Answer :-**

- Person organization fit [Option ID = 14379]

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