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Total No. of Pages : 02

Total No. of Questions : 09

M.Com. Professional (2016 to 2017) (Sem.–1)

# ORGANIZATIONAL BEHAVIOUR

Subject Code : MCOP-104

M.Code : 70897

Time : 3 Hrs. Max. Marks : 80

INSTRUCTION TO CANDIDATES :

1. SECTIONS-A, B, C & D contains TWO questions each carrying FIFTEEN marks each and students has to attempt any ONE question from each SECTION.
2. SECTION-E is COMPULSORY consisting of TEN questions carrying TWENTY marks in all.

## SECTION-A

1. Explain the concept and nature of Organisational Behaviour. (15)

2. Discuss the personal factors affecting individual behaviour. (15)

## SECTION-B

3. Define personality. Discuss the major determinants of personality. (5,10)

4. Explain the theory of classical conditioning. (15)

## SECTION-C

5. What are the main sources of stress? What can be done by an individual to cope with stress? (5,10)

6. Differentiate between Group and Team. Explain various types of teams. (5,10)

## SECTION-D

7. What are the objectives of interpersonal communication? What are the barriers to effective communication? (5,10)

8. Write the importance of organisational change. Why do people resist change? (5,10)



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## SECTION-E

**9. Explain the following : (2×10=20)**

a) Organisational goals

b) Importance of motivation

c) Perceptual errors

d) Stages of group development

e) Sources of power

f) Group decision makisng

g) Leadership traits

h) Organisational culture

i) Ethics

j) Multicultural Organisations

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**NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.**



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