

**Total No. of Pages : 02**

**B.Tech.(Automation & Robotics/ECE) (2011 Batch Elective-II)**  
**(Sem.-7,8)**

**Subject Code : BTEC-913**

**Max. Marks : 60**

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
3. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

1. HRM
2. Role of Trade Union
3. Industrial Relation
4. Job Description
5. Job Satisfaction
6. Induction
7. Human Resource Planning
8. Performance Appraisal
9. Quality of Work-life
10. Principles of Training

**SECTION-B**

- Q2. What do you mean by HRM? Discuss the concept and significance.
- Q3. Explain the internal and external sources of recruitment.
- Q4. Describe the popular techniques of On-the-job training and Of-The-job training.
- Q5. What do you mean by Job Analysis? Explain the process of Job Analysis.
- Q6. Define Industrial relation. Discuss the essentials of effective industrial relations.

**SECTION-C**

- Q7. What is the concept of Motivation? Discuss the application of motivation in the present organizations.
- Q8. Define collective bargaining. What are the different approaches and strategies to Collective Bargaining?
- Q9. Systematic analysis of training need is a pre-requisite in designing and conducting a training programme. Discuss.