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Total No. of Pages : 2

7028 Register Number:

Name of the Candidate:

M.B.A. DEGREE EXAMINATION MAY 2014.

(BUSINESS APPLICATIONS)

(SECOND YEAR)

220 — ADVANCED ENTREPRENEURSHIP

Time: Three hours Maximum: 75 marks

SECTION A

Answer any FIVE questions.

 $(5 \times 3 = 15)$

All questions carry equal marks.

- 1. State any three features of entrepreneurship.
- 2. Why entrepreneurship is important for a developing country like India?
- 3. What do you mean by women enterprise?
- State the types of opportunity. 4.
- How will you understand the customer need? 5.
- What is enlightened experimentation? 6.
- What is Risk analysis? 7.
- What do most of the EDPs provide to a prospective entrepreneurs? 8.

SECTION B

Answer any THREE questions.

 $(3 \times 10 = 30)$

All questions carry equal marks.

- 9. Explain the objectives of entrepreneurial training.
- 10. How will you identify the business opportunities? Explain.
- 11. Discuss the financial assistance given by commercial banks to SSIs.
- 12. Discuss the technical analysis in the context of entrepreneurial development.
- 13. Explain the various sources from where business ideas originate.



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SECTION C

Answer any ONE question.

 $(1 \times 15 = 15)$

- 14. Explain the procedure relating to registration of small scale unit.
- 15. Discuss the various stages involved in venture financing.
- 16. Do you feel that incentives and subsidies should be given to the entrepreneurs? Give reasons.

SECTION D

(Case Study)

 $(1 \times 15 = 15)$

(Compulsory)

17. A women entrepreneur has come out with an idea of starting a tailoring shop for the target group of young women. How would you evaluate this idea?

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