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**R09** 

## B.Pharm IV Year I Semester (R09) Supplementary Examinations November 2016 PHARMACY ADMINISTRATION

Time: 3 hours Max. Marks: 70

Answer any FIVE questions All questions carry equal marks

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- 1 (a) Define and classify companies.
  - (b) Write the characteristics, merits and demerits of a public limited company.
- 2 (a) Write the organizational chart in production management.
  - (b) Explain the different types of plant layouts.
  - (c) What is "Batch production"?
- 3 (a) Explain about various models used to measure the work.
  - (b) Write a note on Deming's contribution to quality.
- 4 (a) Write a comparative account of retail and wholesale trade.
  - (b) List the factors influencing channel of drug distribution.
  - (c) Write a note on sales promotion.
- 5 (a) Explain the scenario of pharmaceutical industry growth in India contributions to national economic growth.
  - (b) Write a note on public sector units in pharmaceutical industry.
- 6 (a) What is health insurance and write the advantages of health insurance?
  - (b) Explain the different types of health insurances available in India.
- 7 (a) Write organization and function of pharmacy council of India.
  - (b) Write the general principles of medical detailing.
- 8 (a) Write any three factors that influence the success of drug store.
  - (b) Explain about various layout designs that influence customer patronage to the pharmacy.

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