Code: 14E00101

MBA I Semester Regular & Supplementary Examinations December/January 2015/2016

## **MANAGEMENT & ORGANIZATIONAL BEHAVIOUR**

(For students admitted in 2014 & 2015 only)

Time: 3 hours Max. Marks: 60

All questions carry equal marks

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## SECTION - A

Answer the following:  $(05 \times 10 = 50 \text{ Marks})$ 

1 Describe the principles and functional areas of management.

OF

- What is the system approach in management? Explain the contingency theory.
- Write note on pre-control and post-control in management.

OF

- 4 Describe the meaning and process involved in decision making.
- 5 Define organization and bring out its various elements.

OR

- What is Johari window? Discuss the stages of personality development.
- What is group dynamics? Explain the role communication in group behavior change.

OR

- 8 Define motivation. Explain Herzberg motivational theory.
- 9 Describe transactional and transformational leadership style.

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10 What is organizational conflict? How to manage them?

SECTION - B

(Compulsory Question)

01 X 10 = 10 Marks

11 Case study:

You are a MD of ABC Ltd. You plan to automate the assembly line to increase the quantity and quality of production. New machines are installed and the proper training has been given to operators. It seems that even having advance system and all required supports, the production is declined. A meeting of managerial heads has been called. The HR manager stated that the workers are fear of job loss due to increasing automation and no additional incentives are offered to them for increased production. The low morale of worker is thus the reason of low production. You want to solve the problem in consultation with your subordinates. Questions:

- (a) What steps will you take to solve this problem?
- (b) Explain the conditions of your decision.

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