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Total No. of Questions: 09

B.Tech.(ME) (2011 Onwards E-II) (Sem.-7,8)

# **ENTREPRENEURSHIP**

Subject Code: DE/ME-2.9 Paper ID: [A3083]

Time: 3 Hrs. Max. Marks: 60

## **INSTRUCTION TO CANDIDATES:**

- SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- 2. SECTION-B contains FIVE questions carrying FIVE marks each and students has to attempt any FOUR questions.
- 3. SECTION-C contains THREE questions carrying TEN marks each and students has to attempt any TWO questions.

### **SECTION-A**

## Q.1 Write briefly:

- a) What are the personality features of an entrepreneur?
- b) Define Entrepreneur, entrepreneurship and enterprise.
- c) Venture capital.
- d) Ancilliarisation.
- e) Give classification of working capital.
- f) Means of financing
- g) Skills of an entrepreneur.
- h) Small Industries Development Organization (SIDO).
- i) Financial feasibility.
- j) Overcapitalization vs. undercapitalization.

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#### **SECTION-B**

- Q.2 What are the regulations for foreign collaboration and investment?
- Q.3 Explain Barometric methods of demand forecasting.
- Q.4 What is the process of starting a Small Scale Industries (SSI)?
- Q.5 Elaborate the role of SIDBI in growth and development of SSIs.
- Q.6 What are export oriented units?

### **SECTION-C**

- Q.7 Discuss the uncertainties in demand forecasting. How can one cope with them?
- Q.8 What is meant by market survey? Explain various methods of conducting market survey along with their merits and demerits.
- Q.9 What are the government policies for the development of small scale industries? Discuss.

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