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Total No. of Pages : 02

Total No. of Questions : 09

B.Tech.(ME) (2011 Onwards E-II) (Sem.-7,8)

**ENTREPRENEURSHIP**

Subject Code : DE/ME-2.9

M.Code : 72015

Time : 3 Hrs.

Max. Marks : 60

**INSTRUCTION TO CANDIDATES :**

1. **SECTION-A** is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTION-B** contains **FIVE** questions carrying **FIVE** marks each and students has to attempt any **FOUR** questions.
3. **SECTION-C** contains **THREE** questions carrying **TEN** marks each and students has to attempt any **TWO** questions.

**SECTION-A****1) Write briefly :**

- a) Define entrepreneurship.
- b) List any two personality characteristics of entrepreneur.
- c) What is industrial development and regulation act?
- d) What do you mean by foreign collaboration?
- e) What is Preliminary Screening?
- f) What is Demand Forecasting?
- g) Discuss scouting for project ideas.
- h) Name any two term loan financial institutions.
- i) What is Financial Management?
- j) Define Depreciation.

### SECTION-B

- 2) Explain salient features of entrepreneurship development programs (EDP).
- 3) What is foreign exchange regulation act? Discuss incentives for export oriented units.
- 4) What is Market Survey? What information is required for demand analysis?
- 5) How cost of the project is estimated? What are the main sources of financing?
- 6) What is balance sheet? Discuss various methods for calculating depreciation.

### SECTION-C

- 7)
  - a) Discuss the need for promotion of entrepreneurship.
  - b) Discuss government assistance to SSI.
- 8)
  - a) Explain the list of items reserved for SSI.
  - b) Discuss uncertainties demand forecasting.
- 9) Write short Notes on the following :
  - a) Project identification for an existing company.
  - b) Planning the capital structure of a new company.

**NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.**