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### SECTION-E

**Q9. Write short notes on the following :**

- (i) Contingency approach
- (ii) Achievement Orientation
- (iii) Self esteem
- (iv) Types of personality
- (v) Perception
- (vi) Learning
- (vii) Social learning theory
- (viii) Charismatic leadership
- (ix) Formal vs. informal groups
- (x) Theory X and Theory Y