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M.Sc.(HMCT) (2015 to 2017) (Sem.-4) RESORT & CONVENTION MANAGEMENT Subject Code : MSCHM-408 Paper ID : [72411]

Time: 3 Hrs.

Max. Marks: 60

INSTRUCTIONS TO CANDIDATES :

- 1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
- 2. SECTION-B contains FIVE questions carrying FIVE marks each and students have to attempt any FOUR questions.
- 3. SECTION-C contains THREE questions carrying TEN marks each and students have to attempt any TWO questions.

section-A : ge w.F.irstRanker.com

1. Write short notes on :

- a) European Plan
- b) Telephone Exchange
- c) OHP
- d) Negotiation
- e) NORP Department
- f) Ecotel
- g) Back of the house
- h) Admission system
- i) Convention billing
- j) Atrium



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SECTION-B

- 2. Discuss various convention services in relation to guest room.
- 3. Write a short note on front of the house areas.
- 4. What is contract? Mention various methods of it.
- 5. Enlist government specification for making a resort hotel.
- 6. Discuss in brief about target market in resort management.

SECTION-C

- 7. Explain various setups used in convention services.
- 8. Draw the layout of front office department with its space requirement for a resort.
- 9. Write an essay on services offered by a resort property.