

Roll No.

Total No. of Pages : 02

Total No. of Questions : 15

MBA/MBA(IB) (2015 to 2017) (Sem.-1)

ORGANISATIONAL BEHAVIOUR

Subject Code : MBA-102

M.Code : 49002

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A** contains **SIX** questions carrying **FIVE** marks each and students has to attempt any **FOUR** questions.
2. **SECTION-B** consists of **FOUR** Subsections : Units-I, II, III & IV. Each Subsection contains **TWO** questions each carrying **EIGHT** marks each and student has to attempt any **ONE** question from each Subsection.
3. **SECTION-C** is **COMPULSORY** and consist of **ONE** Case Study carrying **EIGHT** marks.

SECTION-A

1. What are the challenges in front of organizational behaviour?
2. What are the determinants of personality?
3. Write the significance of job satisfaction.
4. Describe Johari window model.
5. Differentiate between functional and dysfunctional conflict.
6. Write the concept of a learning organization.

SECTION-B

UNIT-I

7. Discuss classical conditioning theory of learning.
8. Define perception. Explain attribution theory.

UNIT-II

9. Explain Herzberg's theory of motivation and critically evaluate the relevance of this theory.
10. Discuss trait theory of leadership.

UNIT-III

11. Explain decision making process and discuss the importance of decision making in organizations.
12. Explain various stages of group formation.

UNIT-IV

13. What are the main causes of stress among employees? Suggest strategies to cope with stress.
14. Define power. Explain the types of power.

SECTION-C**15. Case Study :**

Amal Srivastav is a successful man. He is the CEO of a multinational company, and he does not need to work for money. His company is doing well, and he does not face any pressure from the board of directors. He has a stable family life. His wife is a reasonably successful entrepreneur, and his two kids are doing well in school. Amal Srivastav should have been a happy and relaxed man, but he is not. He feels that if lets his drive slacken, everything around him would fall apart. He exhorts his executives to work tirelessly and relentlessly. He asks them to work for long hours, and on weekends. He is forever driving them to some distant goal. He does the same things at home. He is forever asking his wife to expand her business, and is always exhorting his kids to do better. Amal Srivastav is just not satisfied with how things are, no matter how good they might be.

Questions :

- a) Comment upon leadership style of Amal Srivastav.
- b) Why does Amal Srivastav drive people so hard? Had you been in his place, what would you have done?

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.