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Total No. of Pages : 02

Total No. of Questions : 15

MBA(IB) (2015 to 2017) (Sem.-4)
FOREIGN TRADE POLICY AND MANAGEMENT

Subject Code : MBAIB-402

M.Code : 71408

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTION TO CANDIDATES :

1. SECTION-A contains SIX questions carrying FIVE marks each and students has to attempt ANY FOUR questions.
2. SECTION-B consists of FOUR Subsections : Units-I, II, III & IV. Each Subsection contains TWO questions each carrying EIGHT marks each and student has to attempt ANY ONE question from each Subsection.
3. SECTION-C is COMPULSORY and consist of ONE Case Study carrying EIGHT marks.

SECTION-A**Write briefly :**

1. Duty drawback
2. Balance of payment
3. Marketing assistance scheme
4. 100% EOU
5. Deemed export
6. Counter trade

SECTION-B**UNIT-I**

7. What are the export promotion institutions established by government?
8. Write a detailed note on the direction and composition of India's trade.

UNIT-II

9. What is the rationale behind providing export incentives to exporters? List down the various export incentives available in India.
10. Discuss the salient features of India's latest foreign trade policy.

UNIT-III

11. Discuss Special Economic Zone Act(2005). How is the SEZ scheme likely to contribute towards the economic growth of India?
12. What are the differences between trading house, star trading house, and export house? What are the benefits available to these export entities?

UNIT-IV

13. Discuss the policy framework of India on FDI.
14. What is double taxation systems and what are perils of it? Also discuss the double taxation agreement avoidance agreements signed by India.

SECTION-C

15. CASE STUDY :

RK Tools Limited is one of the top tools manufacturer and exporters from India. Based on the export performance, the company has been awarded the status of trading house. The company exports the tools to Europe, Far East, and African Countries. To further expand its export market, the company decided to import new machinery under EPCG scheme.

Looking at the latest export promotion policies, please answer the following question :

Do you support the company's decision to import machinery under EPCG scheme? Give reasons in support of your answer.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.