Set No: 1

Code No: V3242

III B.Tech. II Semester Supplementary Examinations, April/May -2013

E-COMMERCE

(Information Technology)

Time: 3 Hours Max Marks: 80

Answer any FIVE Questions All Questions carry equal marks

- 1. a) Describe about electronic commerce industry framework in detail.
 - b) Explain about the significance of Multimedia Content for E-Commerce Applications.
- 2. a) Give classification of wide range of applications envisioned for the consumer market place.
 - b) Describe about Mercantile Transactions Using Credit Cards in detail.
- 3. a) What is electronic or digital cash? What are its properties? Describe about purchasing digital cash from currency servers.
 - b) What is Electronic fund Transfer? What is the security issues involved in it?
- 4. a) Compare and control information flow without EDI and with EDI.
 - b) What is value added network? Describe the functions and disadvantages of third-party VAN.
- 5. a) Discuss about different ways in which Internet and the web improve logistics and supply chain management?
 - b) What is workflow management? How product or service customization is adopted in intra organizational commerce?
- 6. a) Discuss in detail about different types of digital documents.
 - b) Explain about Passive or pull-based advertising paradigm on the on-line world.
- 7. a) Describe about interactive product catalogues in detail.
 - b) Discuss different types of indexing methods are used by search engines.
- 8. a) Explain about using ISDN for Desktop video conferencing.
 - b) Discuss different multimedia compression methods in detail.

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Set No: 2

III B.Tech. II Semester Supplementary Examinations, April/May – 2013

E-COMMERCE

(Information Technology)

Time: 3 Hours Max Marks: 80

Answer any FIVE Questions All Questions carry equal marks

- 1. a) Give different definitions of electronic commerce and discuss the E-commerce opportunities available for companies in India.
 - b) Delineate about different general classes of electronic commerce applications.
- 2. a) Explain about the impact of home entertainment on traditional industries.
 - b) Discuss about pre-purchase preparation in mercantile model.
- 3. a) Discuss in detail about different categories in credit card based payments.
 - b) What are electronic checks? Discuss about payment transaction sequence in an electronic check system.
- 4. a) Describe in detail about EDI in action.

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- b) Give the Structure of EDI transactions and discuss about comparison of EDIFACT & X.12 Standards.
- 5. a) What are the macro forces that influence internal commerce? Suggest remedial measures to overcome the barriers.
 - b) Define global marketing? Give and explain about the characteristics of global marketing.
- 6. a) Discuss the various available strategies of internet advertisement.
 - b) Explain in detail about business that can be promoted to meet customers need by improving document management support with an example.
- 7. a) Describe about directory and discuss their types in detail.
 - b) What is consumer search? Explain the process of consumer search in online marketing.
- 8. a) Explain different types of desktop video conferencing in detail.
 - b) Describe about multimedia server and also discuss how to manage multimedia information.

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Set No: 3

Code No: V3242

III B.Tech. II Semester Supplementary Examinations, April/May – 2013

E-COMMERCE

(Information Technology)

Time: 3 Hours Max Marks: 80

Answer any FIVE Questions All Questions carry equal marks

- 1. a) Discuss in detail about different pressures that influence business in changing business environment.
 - b) Explain about internet commerce and discuss about internet and the trade cycle in detail.
- 2. a) Explain about television based and catalog based shopping in detail.
 - b) Discuss different types of purchasing in markets in detail.
- 3. a) What are the limitations and problems of traditional payment methods for real time payment interaction?
 - b) Describe about different risks in EPS and risk management of any payment system in detail.
- 4. a) Discuss in detail about EDI semantic layer and EDI standard layer.
 - b) How EDI can change the life of common man? Discuss in detail.
- 5. a) What are vertical and horizontal markets? Compare Vertical organization with horizontal organization.
 - b) Define internal commerce. Discuss in detail about the types of internal commerce.
- 6. a) What are the advantages and limitations of internet advertisement as compared to traditional media?
 - b) Discuss in detail about the issues behind Document Infrastructure.
- 7. a) Explain in detail about information filtering system and also features of information filtering.
 - b) Describe about White pages through x.500 in detail.
- 8. a) Categorize and explain different codec schemes in detail.
 - b) Write a detailed note on Desktop video application software.

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Set No: 4

III B.Tech. II Semester Supplementary Examinations, April/May – 2013

E-COMMERCE

(Information Technology)

Time: 3 Hours Max Marks: 80

Answer any FIVE Questions All Questions carry equal marks

- 1. a) Explain in detail about quick response retailing with chain diagram.
 - b) Describe in detail about the elements of electronic commerce applications.
- 2. a) Describe about personal finance and home banking management in detail.
 - b) What is meant by information brokers? State why their services are needed in E-Commerce.
- 3. a) Describe about various evaluation methods for evaluating various electronic token based methods.
 - b) What is SET? Why do we need SET? What features does SET specify?
- 4. a) Explain about EDI Envelope for Message Transport in detail.
 - b) What are the benefits of EDI? Discuss about the significant role of EDI in international trade.
- 5. a) Discuss the impact of B2B commerce on supply chain management practices in retail
 - b) What is automation customization? What are the key issues in customization of product or services?
- 6. a) Highlight about the role that documents play in today's organization and how business can better meet their customers' needs by improving document management support in detail.
 - b) What is the significance of online marketing? State the limitations of on-line marketing.
- 7. a) Describe how an on-line database is important for individual and organizational decision making?
 - b) What are the challenges and problems that are encountered in information search?
- 8. a) Describe different video conferencing programs are available on the internet.
 - b) Explain about multimedia storage technology in detail.

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