1

B.Tech IV Year II Semester (R09) Regular Examinations, March/April 2013 MANAGEMENT SCIENCE

(Common to CSE, IT and CSSE)

Time: 3 hours Max. Marks: 70

Answer any FIVE questions
All questions carry equal marks

- 1 Critically evaluate the different leadership stages in an organization.
- 2 Explain the concept of organization as a process and as a structure.
- 3 Define factory layout. Discuss the objectives of factory layout.
- 4 What are the objectives and advantages of scientific inventory control?
- What is Merit rating? What are its benefits and limitations? Explain any three methods of merit rating.
- The following table gives the activities in a construction project and time duration.

Activity	Preceding activity	Normal time(days)				
1 - 2	A1. 7	20				
1 - 3	C V:	25				
2 - 3	1 - 2	10				
2 - 4	1 - 2	12				
3 - 4	1 - 3, 2 - 3	5				
4 - 5	2 - 4, 3 - 4	10				

- (a) Draw the activity network of the project.
- (b) Find the total float and free float for each activity.
- (c) Determine the critical path and project duration.
- 7 Write short notes on the following:
 - (a) Generic strategy alternatives.
 - (b) Possible strategy variables.
 - (c) Pricing collaborations.
 - (d) Strategic deviations.
- 8 How does TQM award model help in the process of bench marking? Explain.

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- 1 Explain the Maslow's theory of Hierarchy of human needs.
- 2 Briefly explain the following:
 - (a) Line organization and functional organization.
 - (b) What is matrix organization?
- What is plant layout? What are its different types? How do you control plant 3 layout?
- (a) What are the various functions of marketing?
 - (b) What factors influence consumer behaviour?
- (a) Explain the selection procedure and list various methods involved in it.
 - (b) What are selections tests? What are various kinds of tests?
- 6 A project consists of 8 activities precedence relation and activity times are given. Draw the network and compute the critical path. Show the slack for each activity in a tabular column.

Activity		Q	R	S	Τ	U	>	W
Immediate predecessor		-	-	R	P, Q	T, S	S	U, V
Activity time(weeks)		20	28	12	28	12	8	8

- 7 Explain the strategies to improve sales performance of a strategic business unit.
- Critically evaluate the ERP market in India. 8

3

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- 1 (a) Explain the importance of management.
 - (b) What are the challenges you have to face as a manager? Discuss.
- What is meant by line and staff organization? Briefly explain with examples.
- What are the factors influencing the fixed layout? List out its advantages and disadvantages.
- 4 Explain the following terms with the help of a neat diagram.
 - (a) Economic order quantity and lead time.
 - (b) Safety stock and re-order point.
- 5 (a) Explain the concept and various levels of human resource planning.
 - (b) Discuss briefly the functions of a HR Manager.
- 6 (a) What is cost slope? What is its significance in project crashing?
 - (b) Explain how you determine the probability of meeting the scheduled date of completion of a project.
- 7 Illustrate how multinationals have been translating their global strategies to suit to Indian context.
- 8 (a) What is the role of automation in JIT?
 - (b) Explain the basic elements of JIT.

4

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- 1 What are the basic principles of management according to Henry Fayol's?
- 2 Explain the significance and advantages of functional organization.
- What is process layout? Explain its merits and demerits.
- 4 With reference to an inventory model explain the following:
 - (a) Maximum stock.
 - (b) Safety stock.
 - (c) Lead time.
 - (d) Reorder point.
- Define a job. Explain how job analysis forms the basis for job description and job specifications. How does it help the personnel manager in designing a job?
- 6 (a) Distinguish between PERT and CPM.
 - (b) What do you mean by project crashing? State the procedure involved in crashing.
- 7 (a) Define Mission and explain the components of mission statement.
 - (b) What do you understand by strategic business unit? Discuss its role and relevance in corporate planning.
- 8 (a) Define MRP and CRP and BOM.
 - (b) How MRP differs from inventory control.